

# MANATEE COUNTY GOVERNMENT

## AGENDA MEMORANDUM

15.

DATE: August 16, 1984

TO: Board of County Commissioners

FROM: County Administrator

BY: Originating Department Purchasing *[Signature]* JLM

SUBJECT: AGENDA ITEM - REGULAR \_\_\_\_\_ CONSENT x REQUESTED AGENDA DATE 8/28/84

RE: Bid No. 84-100-475-00  
Medical Supplies

County Attorney  
NR  
APPROVED AS TO FORM

### ACTION REQUIRED:

Authorization to award Bid No. 84-100-475-00 - Medical Supplies to the lowest responsive and responsible multiple bidders as follows:

- |   |                           |
|---|---------------------------|
| Aero Products, Inc.                     | Dyna Med                  |
| Dan Cher Corp. (DBA Zee Medical)        | Whittaker General Medical |
| Emergency Medical & Safety Supply, Inc. | Tampa Medical             |
| Magen Corporation                       |                           |

ACTION(S) REQUIRED:            Execution            Approval            x Authorization  
           Acceptance            Recording            Adoption

COST:  
SOURCE:

ATTACHMENTS:            BOARD RECORDS:             
Background             
Ltr. Recommendation             
Tabulation of Bids           

### AGENDA DISPOSITION

ACTION TAKEN BY THE BOARD:

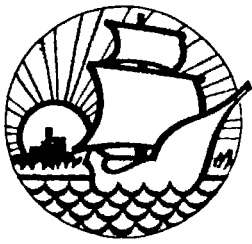
APPROVED       DEFERRED UNTIL \_\_\_\_\_       RECEIVED  
 DISAPPROVED       CONCURRED WITH STAFF RECOMMENDATION       REFERRED TO STAFF

OTHER: \_\_\_\_\_

SPECIAL INSTRUCTIONS: \_\_\_\_\_

BC19840828DOC035

BOARD MEETING DATE: \_\_\_\_\_ AGENDA CODE: \_\_\_\_\_



# MANATEE COUNTY GOVERNMENT

## MEMORANDUM

DATE: August 16, 1984  
TO: Board of County Commissioners  
THRU: Robert F. Fernandez  
County Administrator  
THRU: David F. Rothfuss, Director  
Office of Central Services  
FROM: Sim J. Smith, Jr., CPPO  
Purchasing Director  
RE: Bid No. 84-100-575-00  
Medical Supplies

## BACKGROUND

This is an annual bid for medical supplies used by Emergency Services Division.

## PUBLIC OPENING

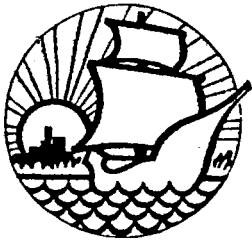
Ten (10) responsive bids were received and opened at Purchasing August 2, 1984 at 2:30 P.M.

## RECOMMENDATION

Purchasing concurs with Central Stores Division to award this bid to the lowest responsive and responsible bidders meeting specifications as follows:

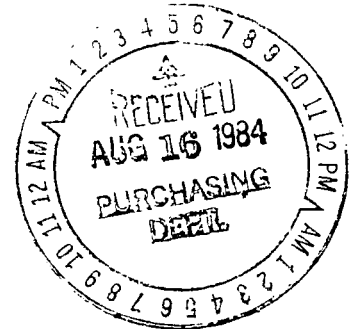
Aero Products, Inc.  
Dan Cher Corp. (DBA Zee Medical)  
Emergency Medical & Safety Supply, Inc.  
Magen Corporation  
Dyna Med  
Whittaker General Medical  
Tampa Medical

SJS:MP:mp



# MANATEE COUNTY GOVERNMENT

DATE: August 16, 1984  
TO: Sim J. Smith, Jr., CPPO  
Purchasing Director  
FROM: Paul Delaney *P.D.*  
Manager Central Stores  
RE: Bid No. 84-100-475-00  
Medical Supplies



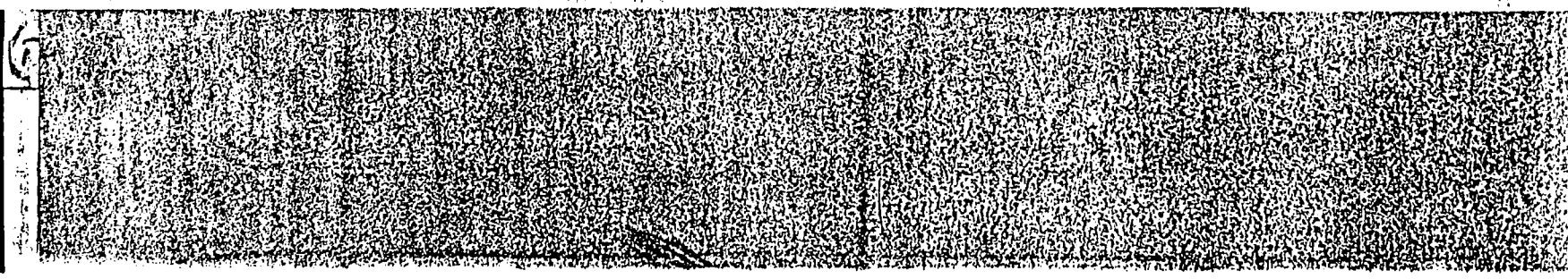
After thorough review of the submitted proposals and tabulation, it is hereby requested that the lowest most responsive bidders be recommended for award as follows:

Aero Products, Inc.  
Dan Cher Corp. (DBA Zee Medical)  
Emergency Medical & Safety Supply, Inc.  
Magen Corporation  
Dyna Med  
Whittaker General Medical  
Tampa Medical

PD:mp

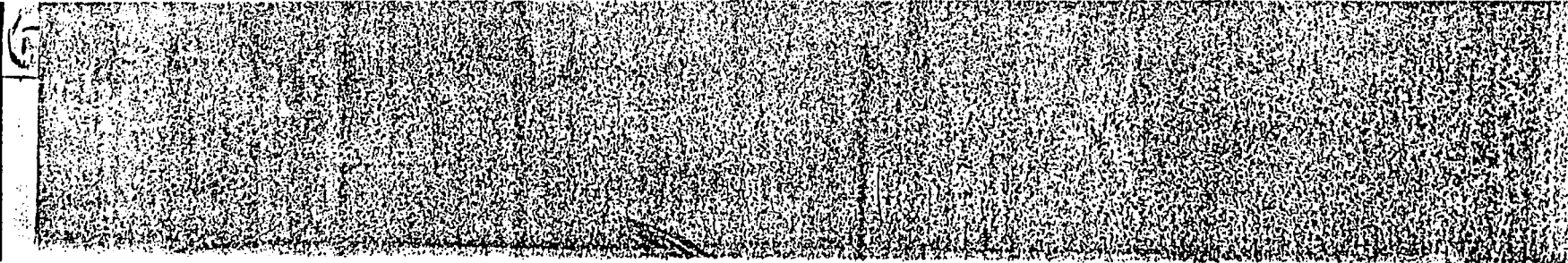
DESCRIPTION ( IHD NO. ) 84-100-475-00  
MEDICAL SUPPLIES  
DATE OF OPENING August 2, 1984  
2:30 P.M.

			TRI-MED	ANDERSON SUPPLY	TAMPA MEDICAL	AERO PRODUCTS	MAGNETIC CORP	DAN CHR. (CEE MEDICAL)	DYNA MED	FLORIDA Anesthesia	Whittaker	Emergency Medical
3459310072	Catheter French-Suction #18	5 bx.			NA	36.00	NA	NA	NA	NA	NA	36.30
3459310080	Nasal Cannulas 84" Lariat Style w/tubing	80 bx.	33.00		52.00	27.50	24.71	NA	30.00	35.96	31.49	18.75
3459310096	Sani-Lingers	4 pk.			NA	4.25	4.80	NA	7.00	NA	NA	4.25
3459410010	Sheets Disposable Transport/Treatment 40x90"480 cs		23.00	18.25	18.75	18.35	17.75	NA			12.39	17.25
3459410011	Pillow Cases-Disposable 21x30"	120 cs	17.00	27.00	16.25	15.24	24.90	NA			27.75	24.75
3459410012	Blanket KCD Disposable Waterproof	12 ea.		NA	3.65	4.06	NA	4.30			NA	4.00
3459410013	Blanket Ambulance	24 ea.		NA	23.95	21.82	NA	24.00			NA	22.49
3459410014	Pillow, Disposable/reusable, ambulance	24 ea.		NA	9.45	NA	NA	1.55			36.96	3.35
3459610901	Pads Sterile Gauze 4 x 4"	10 cs	72.00	157.49	157.00	12.40	117.24	115.90	146.40		10.73	66.00
3459610005	Dressing Adaptic non-adhering 3x8"	10 bx	62.00	72.25	59.25	19.45	NA	NA	25.50		52.67	57.86
3459610010	Bandage, self adhering soft-roller 3"	21 cs	30.90	64.92	54.92	47.00	NA	62.90	45.20		6.37	16.61
3459610015	Bandage, self adhering soft-roller 6"	25 cs	41.50	64.20	54.20	46.81	NA	69.75	116.40		6.29	16.22
3459610020	Surgipad 8 x 7 1/2"	4 cs	122.00	77.59	77.59	62.40	NA	68.20	61.20		5.07	55.30
3459610025	Dressing Multi-Trauma 30x10"	100 ea.	1.40	NA	1.54	1.55	89.90	1.45			NA	69.00
3459610030	Pad, gauze non-sterile 12 ply 4x4"	8 cs	98.00	97.50	99.45	82.36	108.30	90.00			6.36	120.00
3459610035	Bandages, elastic (Ace) 2"	36 ea	.48	1.50	1.00	.69	.80	10.36	1.30		5.19	50.00
3459610036	Bandages, elastic (Ace) 4"	72 ea	.80	2.30	1.45	1.15	1.41	13.54	2.25		2.95	1.50
3459610037	Bandages, elastic (Ace) 6"	72 ea	.95	3.40	2.00	1.65	1.93	18.90	3.10		13.69	1.75
3459610040	Tape Dermicel 1"	48 bx	8.90	15.98	17.88	12.20	NA	NA	12.80		7.35	14.94
3459610041	Tape, Dermicel 2"	24 bx	8.90	15.98	17.88	12.20	NA	NA	12.80		7.35	14.94
3459610045	Bandage, triangular non-sterile	50 pk	6.24	1.64	1.64	7.90	.69	12.50	8.40		15.02	.60
3459610050	Pad, oval eye	12 bx.	3.60	6.52	8.50	6.41	49.34	NA	5.45		6.55	6.15
3459610051	Cover, metal, eye	48 ea	.37	.40	1.00	.36	.28	NA	NA		8.10	.40



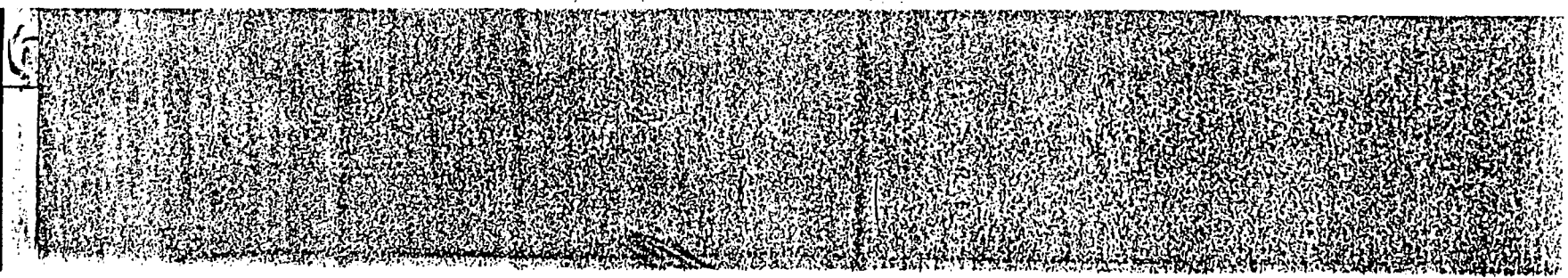
DESCRIPTION (RID NO.) 84-100-475-00  
MEDICAL SUPPLIES  
DATE OF OPENING August 2, 1984  
2:30 P.M.

	TRI-med	ANDERSON SUPPLY	TAMPA MEDICAL	ARCO	MAGEE CORP.	DAN CHAR (ZEE MEDICAL)	DYNA MED	FLORIDA AMETHRON	Whittaker	Emergency Medical
3459610055 Cold Pack, instant	64 bx 1.90		3.90 JF	3.78 KURK ARCO	1.70 JACK FERG	3.84 ZEE	3.45 HAWK INTERNATIONAL	NA	14.45 cc-w	3.98 GAN
3459610060 Sheets, burn sterile 60x96"	60 ea 3.75		NA	3.75 ARCO	4.12 CAM	5.05 "	4.00 LUKHARD TRP		NA	3.40 "
3459610070 Kit, Obstetrical, disposable	24 ea 5.90		NA	5.40 "	NA	6.95 "	5.70 BURN AEB		NA	6.00 "
3459610080 Kleenix	3 cs 17.90		NA	20.00 KLEENEX	NA	NA	NA		NA	NA
3459610095 Ammonia ampoules	10 bx 8.75		1.85 JET	1.99 ARCO	16.42 ARCO	10.50 "	1.50 JET		NA	1.10
3459610100 Alcohol Isopropyl 16 oz	3 cs 15.00		15.40 STANDARD	18.72 "	NA	NA	NA		10.90	12.42 CS
3459610105 Syrup of Ipecac 1 oz	12 ea 1.90		1.75 MCG	1.95 "	2.00 GAN		2.00 SPECTRA PACS		NA	2.50
3459610106 Activated Charcoal 8 Grams	12 ea 2.10		4.40 CAM	1.87 "	2.63 "		2.00 "		NA	3.97 = 2.50 6.50 = 4.50
3459610110 Hydrogen Peroxide 16 oz	2 cs 12.00		9.20 STANDARD	19.40 "	NA		NA		3.91	13.50 CS
3459610140 Urinals, disposable	36 ea .64		1.95 GAN	.84 "	NA				21.25/cs	1.00 EMS
3459610145 Pan, bed fracture disposable	36 ea 2.40		4.50 GAN	1.59 "	NA				7.31/cs	1.40 EMS
3459610150 Basins, emesis disposable	500 ea .30		.60 GAN	.21 "	.15 "				20.00/cs	.76 EMS
3459610155 Rubber gloves (disaster type) large	12 pr		NA	8.10 "	NA				NA	NA
3459610160 Examination gloves sz 8 1/2	60 pr .84		.54 "	.46 PERRY	26.50 B&K				5.86/cs	2.50 EMS
3459710020 ECG Electrodes (AP-127)	100 cs		NA	169.50 ADM	24.00 M&M	NA	399.40 DYNALO		53 HAWK INTL	.32 HAWK
3459710021 PEDI Electrodes	100 cs		NA	248.00 M&M	24.00 M&M		357.40 DYNALO		33 HAWK INTL	.32 HAWK
3459710031 Electrode Gel (AP-7888)	150 ea		NA	2.40 CORCEL	1.69 GAN		2.66 M&M		NA	NA
3459710025 Paper EKG Life Pak 5 1/2" x 8" Blue Grid	5 cs		NA	249.90 ARCO	282.35		27.50 MEDICAL		NA	382.50 S&W
3459710030 Pads Paddel, defibrillation & cardioversion	100 bx		NA	NA	NA		NA		15.25 AMI	15.00 M&M
3459710090 Penlights high intensity	20 pk 4.95		8.00 RAY	4.39 ARCO	6.50 LAGREAN		4.80 NEW MEDICAL		6.70 MEDICAL	11.35 D&K
3459510020 Disaster Pouch, full lgn ctr zipper/litte	200 ea		NA	74.75 S&W	46.94 PEARO	38.88 ZEE	49.00 FRANK	NA	NA	44.25 FERG
3459810004 McGill Forceps 9-3/4" Adult	10 ea 6.20		14.50 RUSCH	7.40 ARCO	3.94 MEDCO	NA	7.95 FRANK	9.50	NA	11.99 FERG
3459810005 McGill Forceps 8" Child	10 ea 6.20		14.30 RUSCH	7.00 "	3.94 "	NA	7.95 "	8.95 "	NA	11.99



DESCRIPTION ( BID NO. ) 84-100-475-00  
MEDICAL SUPPLIES  
DATE OF OPENING August 2, 1984  
2:30 P.M.

	Tri-MED	Anderson Supply	Tampa Medical	Aero	MAGEN	DAN CHA (205 MEDICAL)	DYNA med	Florida Anesthesia	Whittaker	Emergency Medical	
3459810008 Bandage Scissors	10 ea	1.95	4.00 <sup>ems</sup>	3.50 <sup>TMS</sup>	1.90 <sup>AEO</sup>	1.19 <sup>meds</sup>	3.75	2.75 <sup>42"</sup> 3.45 <sup>52"</sup>	NA	1.39	1.99 <sup>EMS</sup>
Thomas Extrication Collar-Adult	48 ea	25.00		NA	17.50 <sup>STIFF neck</sup>	29.41 <sup>CAMEX</sup>	22.40		NA	19.36 <sup>Tanco</sup>	← THOMAS
3459510022 Thomas Extrication Collar-Child	48 ea	25.00			17.50 <sup>STIFF neck</sup>	29.41 <sup>CAMEX</sup>	22.40		NA	19.36 <sup>Tanco</sup>	← THOMAS
3459310073 Yankauer Semi-Rigid Suction Tip	100 ea				1.26 <sup>AERO</sup>	3.59 <sup>PHARMASIA</sup>	1.55 <sup>PHARMASIA</sup>		17.40 <sup>DAVE</sup>	1.20 <sup>ARANK</sup>	
3459410015 Sand Bags - 5 lb	48 ea				6.74 <sup>"</sup>	NA	NA		NA	6.50 <sup>ems</sup>	
3459610071 Sterile Aluminum Foil	20 ea	4.20			3.33 <sup>"</sup>	11.25 <sup>ARM</sup>	9.20			11.10 <sup>ems</sup>	
3459610170 Disposable Arm Boards (I.V.) Child 9"	10 cs				34.10 <sup>"</sup>	34.41 <sup>central</sup>	NA			37.49 <sup>central</sup>	
3459610171 Disposable Arm Boards (I.V.) Adult 18"	10 cs				38.20 <sup>"</sup>	29.71 <sup>"</sup>	NA			37.56 <sup>central</sup>	
Exceptions:		Duo Fu	option of	NONE	on Tampa		NA	NA	NONE		
		increased	removal		collage ACE		attached				
		costs			adding		specifications				
		min. order			stiff neck						
		will be									
		405.00			ALTERNATE:						
					HARCO # 0142						
					\$140.00 CS						
					samples of						
					RIGHT.						



DESCRIPTION ( BID NO. ) 84-100-475-00

MEDICAL SUPPLIES

DATE OF OPENING August 2, 1984  
2:30 P.M.

TRI-med Surgical  
2 South St.  
Gardner City, NY 11831  
200-645-3588  
Anderson Surgical  
Physician Supply Co  
PO Box 132  
Tampa, FL 33602  
P3-223-1996  
Tampa Medical  
Supply Co  
5700 Maple Ave  
Tampa, FL 33619  
P3-685-3885  
Aero Products, Inc  
700 Industrial Way  
Largo, FL 32755  
800-412-8174  
Major Company  
8020 N.W. 11th St.  
Miami, FL 33126  
305-571-8276  
DAN CHEE COOP.  
204 2nd Medical  
Rd. Box 1119  
602 E. 1st St  
Spartanburg, SC 29576  
P3-601-5751  
Dyna Med Inc  
1300 Jackson Dr.  
Carlsbad, CA 92008  
619-448-3574  
FLORIDA ANESTHESIA  
SUPPLIES  
1405 N.W. 1st Ave. Apt  
Chesapeake, FL 33509  
1-800-281-8226  
WATTS Clinical  
Medical, Tampa  
P.O. Box 1000  
Richard, VA 22901  
Poo-181-4071  
Emergency Medical  
Supply Inc  
Safety Supply Co  
2077 Riverside Dr  
P.O. Box 4218  
Richmond, VA 23210  
305-622-8374

3459210020	Poison Antidote Kit	12 ea.	7.65		NA	9.40	10.06	8.15	200	10.50	NA	NA	11.25	CAN
3454210005	Snake Bite Kit	75 ea.	4.50		4.25	3.86	4.25	3.95		9.55			4.00	
3459310003	Esophageal Gastric Tube	24 ea.			NA	35.90	NA	36.75	MS	39.05			33.0	Beaumont
3459310004	Esophageal Gastric Airway Tube	200 ea.			NA	15.63	NA	16.25		19.20			15.49	
3459310030	Endotracheal Tube Uncuffed 3.5MM	2 bx.			34.00	14.80	14.13	NA		17.50	13.40	17.50	14.44	MS/ILE
3459310031	Endotracheal Tube Uncuffed 4.0MM	2 bx.			34.00	14.80	14.13	NA		17.50	13.40	17.50	14.44	
3459310021	Bite Stick	100 ea.	46		1.25	1.39	NA	75		5.40	NA	2.76	.34	CAN
3459310032	Endotracheal Tube Uncuffed 4.5MM	2 bx.			34.00	15.40	14.13	17.50		17.50	13.40	17.50	14.44	
3459310033	Endotracheal Tube Uncuffed 5.0MM	2 bx.			34.00	15.40	NA	17.50		17.50	13.40	17.50	14.44	
3459310034	Endotracheal Tube Uncuffed 5.5MM	2 bx.			34.00	3.30	14.13	17.50		NA	13.40	17.50	14.44	
3459310035	Endotracheal Tube Uncuffed 6.0MM	2 bx.			34.00	2.30	3.68	25.95		30.00	25.95	19.95	23.55	
3459310036	Endotracheal Tube Cuffed 7.0MM	15 bx.			75.00	2.30	2.76	25.75		30.00	25.95	19.95	23.55	
3459310037	Endotracheal Tube Cuffed 7.5MM	20 bx.			75.00	2.30	2.76	25.75		30.00	25.95	19.95	23.55	
3459310038	Endotracheal Tube Cuffed 8.0MM	50 bx.			75.00	2.30	2.76	25.75		30.00	25.95	19.95	23.55	
3459310039	Endotracheal Tube Cuffed 8.5MM	50 bx.			75.00	2.30	2.76	25.75		30.00	25.95	19.95	23.55	
3459310040	Endotracheal Tube Cuffed 9.0MM	50 bx.			75.00	2.30	2.76	25.75		30.00	25.95	19.95	23.55	
3459310045	Intubation Stylets 3.0MM - 4.5MM	20 ea.			7.50	3.08	5.41	5.75		NA	5.55	19.19	3.96	Rusch
3459310046	Intubation Stylets 5.0MM - 10MM	40 ea.			7.50	3.08	6.57	5.75		NA	4.55	19.19	3.96	
3459310064	Oxygen Masks Clear-Adult High Concentration	10 bx.	41.00		78.00	63.00	48.24	NA		62.50	NA	49.95	37.00	HOSPITAL
3459310065	Oxygen Masks Child High Concentration W/84" Tube	10bx	41.00		92.00	67.00	62.94	NA		85.00	NA	NA	60.00	HOSPITAL
3459310066	Oxygen Supply Tubing 84"	10 bx.	24.00		32.00	20.50	28.82	NA		25.00	18.40	13.35	13.75	HOSPITAL
3459310070	Catheter French-Suction #8	2 bx.			NA	37.00	NA	NA		NA	NA	NA	36.30	HOSPITAL
3459310071	Catheter French-Suction #14	6 bx.			NA	36.00	NA	NA		NA	NA	NA	36.30	HOSPITAL

DESCRIPTION (RID NO.) 84-100-475-00

MEDICAL SUPPLIES

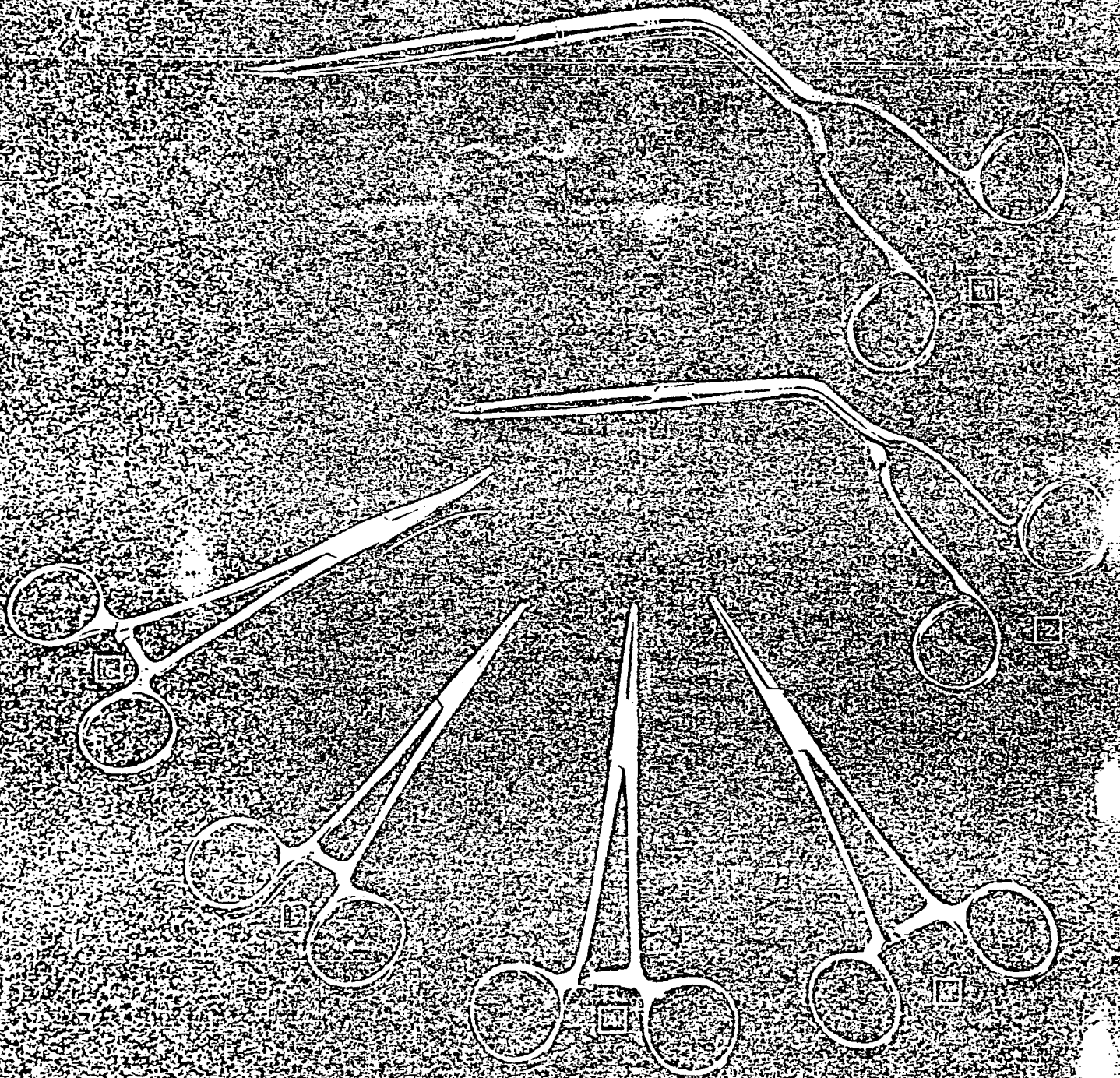
DATE OF OPENING August 2, 1984  
2:30 P.M.

TRI-MED Surgical  
2 South St.  
Greer City, NY 1153  
200-645-3588  
Anderson Surgical  
Physician Supply Co  
PO Box 128  
Tampa, FL 33602  
P3-243-6996  
Tampa Medical  
Supply Co  
3700 Public Ave.  
Tampa, FL 33619  
P3-685-1155  
Aero Products, Inc.  
708 Industrial Dr.  
Loughwood, FL 32055  
800-412-8174  
Major Computer  
8020 N.W. 17th St.  
Miami, FL 33146  
305-571-8676  
DAN Clark Corp.  
DAN Clark Medical  
PO Box 1619  
Lakeland, FL 33809  
P3-691-5751  
Dyna Med Inc.  
2300 Yankee Dr.  
Gardner, MA 01905  
619-466-3074  
FLORIDA Anesthesia  
Services  
4645 N.W. Ave.  
Chesapeake, FL 33595  
1-800-231-0226  
Whittaker General  
Medical, Tampa  
Phys. Supplies, Inc.  
Richard, VA 22401  
700-482-4071  
Emergency Medical  
Supply Inc.  
2077 Riverside Dr.  
P.O. Box 6187  
Richmond, VA 23110  
919-778-5535

3459210020	Poison Antidote Kit	12 ea.	7.65		NA	9.40	10.06	8.15	10.50		NA	11.25	
3454210005	Snake Bite Kit	75 ea.	4.50		4.25	3.86	4.25	3.95	9.55		NA		4.80
3459310003	Esophageal Gastric Tube	24 ea.			NA	35.90	NA	36.75	39.95				33.15
3459310004	Esophageal Gastric Airway Tube	200 ea.			NA	15.63	NA	16.25	18.20				15.49
3459310030	Endotracheal Tube Uncuffed 3.5MM	2 bx.			34.75	14.80	14.13	NA	17.50	13.40	17.50	14.44	14.44
3459310031	Endotracheal Tube Uncuffed 4.0MM	2 bx.			34.00	14.80	14.13	NA	17.50	13.40	17.50	14.44	14.44
3459310021	Bite Stick	100 ea.	.46		1.25	1.39	NA	.75	5.40	NA	2.76	.34	.34
3459310032	Endotracheal Tube Uncuffed 4.5MM	2 bx.			34.00	15.40	14.13	17.50	17.50	13.40	17.50	14.44	14.44
3459310033	Endotracheal Tube Uncuffed 5.0MM	2 bx.			34.00	15.40	14.13	17.50	17.50	13.40	17.50	14.44	14.44
3459310034	Endotracheal Tube Uncuffed 5.5MM	2 bx.			34.00	15.40	NA	17.50	17.50	13.40	17.50	14.44	14.44
3459310035	Endotracheal Tube Uncuffed 6.0MM	2 bx.			34.00	23.00	14.13	17.50	NA	13.40	17.50	14.44	14.44
3459310036	Endotracheal Tube Cuffed 7.0MM	15 bx.			75.00	23.00	3.68	25.75	30.00	25.95	19.95	23.55	23.55
3459310037	Endotracheal Tube Cuffed 7.5MM	20 bx.			75.00	23.00	2.76	25.75	30.00	25.95	19.95	23.55	23.55
3459310038	Endotracheal Tube Cuffed 8.0MM	50 bx.			75.00	23.00	2.76	25.75	30.00	25.95	19.95	23.55	23.55
3459310039	Endotracheal Tube Cuffed 8.5MM	50 bx.			75.00	23.00	2.76	25.75	30.00	25.95	19.95	23.55	23.55
3459310040	Endotracheal Tube Cuffed 9.0MM	50 bx.			75.00	23.00	2.76	25.75	30.00	25.95	19.95	23.55	23.55
3459310045	Intubation Stylets 3.0MM - 4.5MM	20 ea.			7.50	3.08	5.41	5.75	NA	5.55	19.19	3.96	3.96
3459310046	Intubation Stylets 5.0MM - 10MM	40 ea.			7.50	3.08	6.57	5.75	NA	4.55	19.19	3.96	3.96
3459310064	Oxygen Masks Clear-Adult High Concentration	10 bx.	41.00		78.00	62.00	49.24	NA	62.50	NA	49.95	32.00	32.00
3459310065	Oxygen Masks Child High Concentration W/84" Tube	10bx	41.00		92.00	67.00	62.94	NA	85.00	NA	NA	60.50	60.50
3459310066	Oxygen Supply Tubing 84"	10 bx.	24.00		32.00	20.50	28.82	NA	35.00	18.40	13.95	13.75	13.75
3459310070	Catheter French-Suction #8	2 bx.			NA	37.00	NA	NA	NA	NA	NA	26.30	26.30
3459310071	Catheter French-Suction #14	6 bx.			NA	36.00	NA	NA	NA	NA	NA	26.30	26.30



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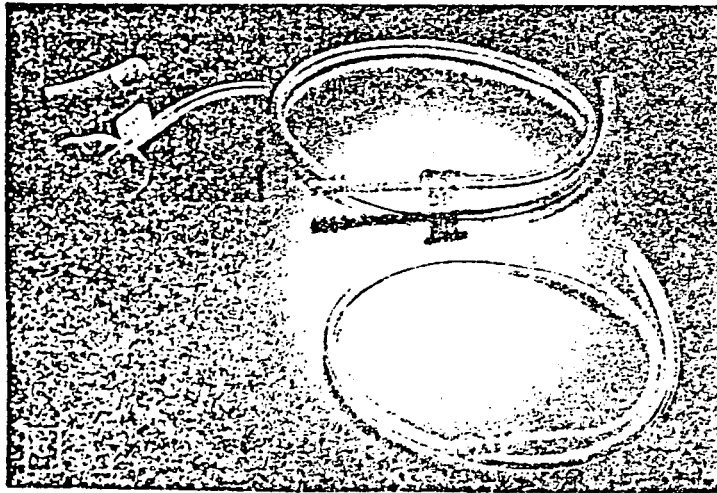
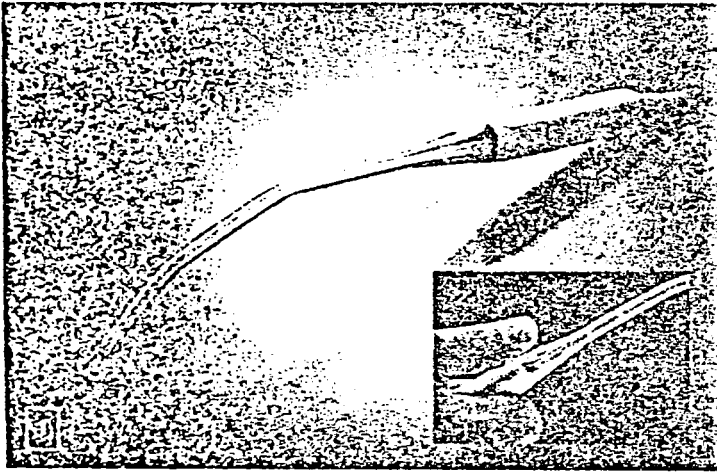
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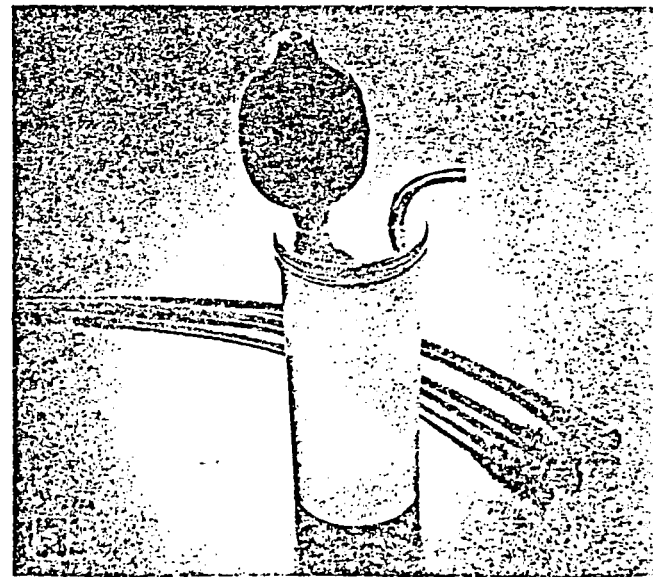
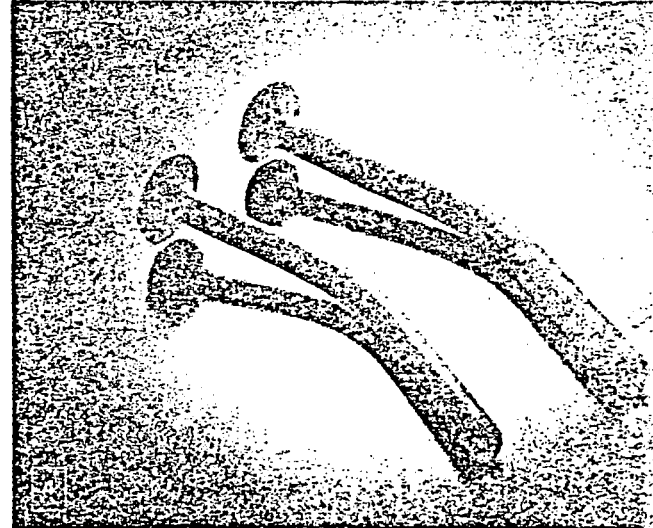
3) These sterile, single-use suction catheters feature the exclusive Tri-Flo tip, which provides up to five times better suctioning than other catheters. The catheter's unique, triangular-shaped side holes act together with its bevel tip to suction faster and better. In addition, with its two side ports and beveled end hole, there is very little chance of occluding all the holes simultaneously—so there's less chance of tissue grab. The Tri-Flo catheter has a new silken finish that minimizes friction and allows easy suctioning. These catheters are available with or without control devices and come in French sizes for every use, pediatric to adult.

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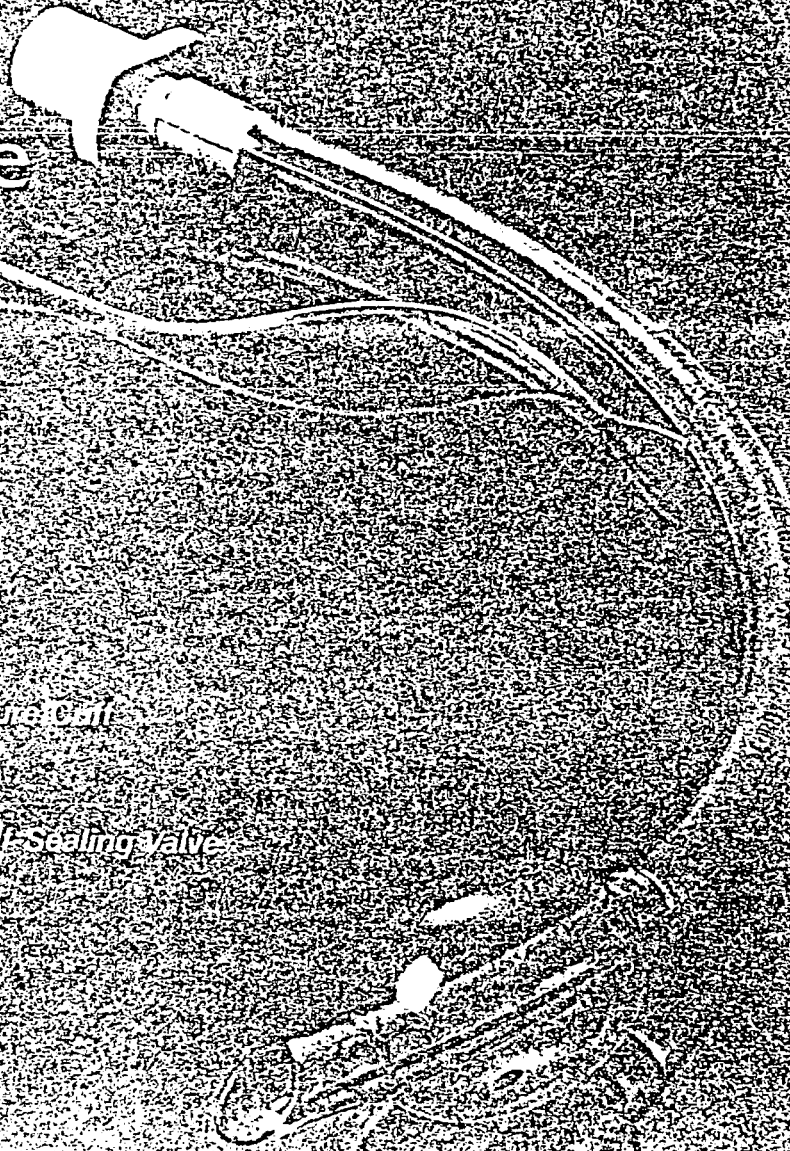
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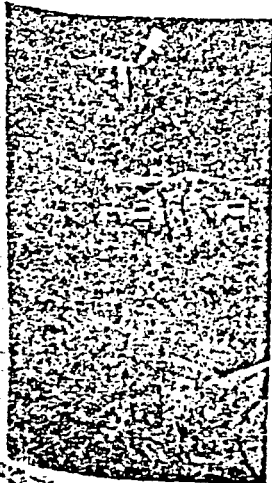
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