

ALCOA COUNTY GOVERNMENT

AGENDA MEMORANDUM

SUBJECT	Sole Source Purchase of LIS Annual Maintenance Renewal	TYPE AGENDA ITEM	Consent
DATE REQUESTED	January 9, 2001	DATE SUBMITTED/REVISED	December 4, 2000
BRIEFING SCHEDULE	NA	CONSEQUENCES IF DENIED	NA
DEPARTMENT / DIVISION	Financial Management/Purchasing	AUTHORIZED BY	Jim Seuffert Director <i>JS</i>
CONTACT PERSON	Janet Dorta/Diane Frenz	PREPARED BY	Diane Frenz, Director Information Services
TELEPHONE / EXTENSION	3045 3075	TELEPHONE / EXTENSION	3075

ADMINISTRATIVE APPROVAL

[Signature]

ACTION DESIRED

(INDICATE WHETHER REPORT OR DISCUSSION, COPY OR VOTE OR BOTH ACTIONS REQUIRED)

Authorization for sole source purchase of hardware and software maintenance renewal from Gateway Computer Associates, Inc., St. Petersburg, Florida for an annual cost of \$60,019.52.

ENABLING OR REGULATING AUTHORITY

(Federal/State laws, administrative rulings, State/County Code, Ordinance, Development Code, ordinances, resolutions, policies)

Ordinance 99-37, Purchasing Code Article 4 Source Selection

BACKGROUND DISCUSSION

- 2/2/99 - BCC authorized purchase of hardware and software maintenance from Gateway Computer Associates, Inc.
- Government pricing provides a 20% discount on the annual maintenance on the Sun systems (7 servers and 26 workstations).

See Page Two

HAS COUNTY ATTORNEY REVIEW BEEN REQUESTED? Indicate "NO" or "YES" as right.

If "NO" proceed to 1A/1B below. If "YES" proceed to 2A/2B below.

NO

DISCUSSION

1A) PLEASE EXPLAIN BELOW: (use the following section 1B as contract agreement, if applicable)

Not Required. This is a preprinted purchase order form using the County's terms and conditions.

BOARD OF COUNTY COMMISSIONERS
ALCOA COUNTY, FLORIDA

1B) IF A CONTRACT, AGREEMENT, LEASE, OR OTHER DOCUMENT WAS PREVIOUSLY APPROVED, PLEASE EXPLAIN AS APPLICABLE.

2) If "YES" to question in this section:

A) HAS ENTIRE MATTER, OR ONLY A PORTION, BEEN REVIEWED BY ONLY A PORTION, WHICH PORTIONS?

B) HAVE ALL COMMENTS/SUGGESTIONS RECEIVED BY COUNTY ATTORNEY BEEN ADDRESSING INCORPORATED? IF NOT, PLEASE EXPLAIN. A COPY OF FINAL COUNTY ATTORNEY MEMO RE THIS MATTER MUST BE ATTACHED. (If comments not verbal, indicate.)

ATTACHMENTS: (List if other than attached)

INSTRUCTIONS TO BOARD RECORDS

1) Sun Maintenance Quotation 2) Sole Source Form

NA

COST: \$60,019.52

SOURCE: (ACT # & NAME)

0010004500546001 - Info Svcs - Computer Operations

COMMENTS: NA

ATTACHMENT OF FISCAL IMPACT COSTS (ATTACH FISCAL IMPACT STATEMENT)

NA

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14

- Gateway Computer Associates (GCA) has provided, via state contract, systems for LIS, Utility Billing, Citizens Action and Code Enforcement. As installers of the systems, GCA has knowledge of the installed technology and system operation that other SUN warranty service centers would not have. The proven performance of GCA warrants continuing this service program at the best governmental pricing available.

MANATEE COUNTY PURCHASING

WRITTEN DETERMINATION FOR

SOLE SOURCE PROCUREMENT

TM3016

Date: 12/ 4/2000

CONTROL NO.: 2666

Buyer: JS

Using Department:

Authority is requested to make the following purchase under the provisions of the Procurement Code, Manatee County, Florida, Article 3, Source Selection and Contract Formation, Paragraph 3-105, Sole Source Procurement.

Description: Hardware and Software Maintenance for LIS

Account Number: 0010004700546001

Requisition Number: R010344

Price: 60,019.52

Vendor Name: Gateway Computer Associates

Conditions/Circumstances of this Non-Competitive Purchase as a SOLE SOURCE:

Maintenance of this equipment is critical to the operation of a number of sensitive systems for Manatee County. GCA is Sun Certified, performed our maintenance last year, has intimate knowledge of our equipment, has the technicians we have confidence in, provides outstanding response in a short period of time and since we bought our See Page Two

NOTE NARRATIVE ON 1/09/01 AGENDA

I, the undersigned, certify the above to be true and correct to the best of my knowledge and belief.

Joan Stafford 12-14-2000
Buyer Date

Janet Delt 12/14/00 K C O'Connell 12/15/00
Contract & Buyer Manager Date Purchasing Manager Date

List of attachments:

Sole Source Memo

From: Edwin Steed
To: Dorta, Janet
Date: Thursday, December 14, 2000 11:10AM
Subject: GCA

Janet,
Try the following:

Sun Equipment has become the hardware of choice for ISD on all our sensitive systems. It continues to be the heart of our LIS but also impacts a number of other areas/systems. We have purchased Sun servers because of their performance and reliability for our Network Firewall and as development machines for our programmers (Oracle). Other systems included on this hardware are: Utility Billing, Citizen Action and Code Enforcement. ISD also plans to add IFAS and the Library this year.

Maintenance of this equipment is critical to the operation of a number of sensitive systems for Manatee County. So much so that we are requesting sole source award of this purchase. GCA is Sun Certified, performed our maintenance last year, has intimate knowledge of our equipment, has the technicians we have confidence in, provides outstanding response in a short period of time and since we bought our hardware from GCA, we can consolidate our warranty and maintenance service with one vendor.

Request approval of Sole Source purchase.

CC: Stafford, Joan

Hardware/Software Model	Host Name	Function/Dept.	Serial Number	Host ID	Warranty End Date	7x24 On Site	7x24 Phone	Response	Dates	Total New Gold:
NEW GOLD CONTRACT # 1800 Enterprise 250 Note: service is M-F from 8 am to 8 pm)	Fire1	Firewall	S912M26FE		09/30/2002	No	Yes	No	10/1/00 - 9/30/01	\$2,210.40
SILVER CONTRACT #NK20001912 Ultra 1 Server w/Monitor	U-Volts	Land IS for GIS	S735FCAT8		expired	No	No	No	10/1/00 - 9/30/01	\$1,104.00
Ultra 2 Server	Devilray	App Server	S748FCAC3		expired	No	No	No	10/1/00 - 9/30/01	\$2,532.00
SUN E3500 Server	Manatee		S834F299A		expired	No	No	No	10/1/00 - 9/30/01	\$3,660.00
E3500 System Board			S34F299A-260		expired	No	No	No	10/1/00 - 9/30/01	\$2,268.00
ADD-ON TO SILVER CONTRACT #NK200018761 StoneEdge DLI 4700 (replaced by L140 Tape Library)	Manaray	Permitting	S910H3DC7		expired	No	No	No	10/1/00 - 9/30/01	\$2,124.00
E250 Server	Shingray	Oracle Production	906H30B2		04/01/2002	No	No	No	10/1/00 - 9/30/01	\$1,612.80
E3500 System Board	Tursiops	INET Production	906H30B2-260		expired	No	No	No	10/1/00 - 9/30/01	\$3,660.00
E3500 System Board	Tursiops		N/A		N/A	No	No	No	10/1/00 - 9/30/01	\$2,268.00
E3500 System Board	Tursiops		N/A		N/A	No	No	No	10/1/00 - 9/30/01	\$516.00
E3500 System Board	Devilray	Mainframe Connect/	S751FC3F0		expired	No	No	No	10/1/00 - 9/30/01	\$1,620.00
SunLink PC 2.0 (TotalNet 5.2)/25 Client	U-Volts	State SNA Gateway				No	No	No	10/1/00 - 7/31/01	\$15,160.80
SunLink PC 2.0 (TotalNet 5.2)/25 Client	Perch	Print Server/NIS Server				No	No	No	8/01/00 - 7/31/01	\$336.00
SNA 3270 9.1 Gateway						No	No	No	8/01/00 - 7/31/01	\$336.00
Ultra 1 Creator 3D Workstation						No	No	No	10/1/00 - 9/30/01	\$336.00
110008						No	No	No	8/01/00 - 7/31/01	\$336.00
NEW SILVER CONTRACT #NK20007595	Tursiops		S030H47F0		08/07/2002	No	No	No	8/01/00 - 7/31/01	\$1,008.00
/0002417	Manaray/Devilray		S032H2F35		08/14/2002	No	No	No	8/01/00 - 7/31/01	\$336.00
/0002417	Bonita		S030H3936		08/18/2002	No	No	No	8/01/00 - 7/31/01	\$336.00
1/0002416			S0019014353		08/16/2002	No	No	No	9/01/00 - 8/31/01	\$241.20
NEW SILVER CONTRACT #NK20091191	Manaray					No	No	No	9/01/00 - 8/31/01	\$241.20
StoreEdge AS200 Table Top Array						No	No	No	9/01/00 - 8/31/01	\$241.20
StoreEdge L1000 deskside tape library						No	No	No	9/01/00 - 8/31/01	\$241.20
SILVER CONTRACT #NK20007910	Manaray					No	No	No	9/01/00 - 8/31/01	\$241.20
StoreEdge AS200 Table Top Array						No	No	No	9/01/00 - 8/31/01	\$241.20
5 / 0002402			S743F0224		expired	No	Yes	No	10/1/00 - 9/30/01	\$4,392.00
3 / 0002402			743F0224-260		expired	No	Yes	No	10/1/00 - 9/30/01	\$2,721.60
NEW SILVER CONTRACT #NK200038777	Manaray	Oracle Dev & Backup Server	743F0224-260		expired	No	Yes	No	10/1/00 - 9/30/01	\$1,932.00
SILVER W/24 PHONE SUPPORT UPLIFT CONTRACT #NK200038777	Manaray	Oracle Dev & Backup Server	743F0224-260		expired	No	Yes	No	10/1/00 - 9/30/01	\$1,728.00
E3002 Server	Manaray		N/A		N/A	No	Yes	No	10/1/00 - 9/30/01	\$13,495.20
E3002 System Board	Manaray		N/A		N/A	No	Yes	No	10/1/00 - 9/30/01	\$1,608.00
E3002 System Board	Manaray		N/A		N/A	No	Yes	No	10/1/00 - 9/30/01	\$1,692.00
Solstice Backup Network Edition	Manaray		N/A		N/A	No	Yes	No	10/1/00 - 9/30/01	\$60.00
Solstice Backup 25-Solaris Client Licenses	Manaray		N/A		N/A	No	Yes	No	10/1/00 - 9/30/01	\$60.00
307 / 110008	Manaray		N/A		N/A	No	Yes	No	10/1/00 - 9/30/01	\$60.00
307 / 110008	Manaray		N/A		N/A	No	Yes	No	10/1/00 - 9/30/01	\$60.00
307 / 110008	Manaray		N/A		N/A	No	Yes	No	10/1/00 - 9/30/01	\$60.00
307 / 110008	Manaray		N/A		N/A	No	Yes	No	10/1/00 - 9/30/01	\$60.00
1185 / 0002402	Manaray		N/A		N/A	No	Yes	No	10/1/00 - 9/30/01	\$60.00
0684 / 0000664	Manaray		N/A		N/A	No	Yes	No	10/1/00 - 9/30/01	\$60.00
9307 / 110008	Manaray		N/A		N/A	No	Yes	No	10/1/00 - 9/30/01	\$60.00

GCA/CUST P.O.	Hardware/Software Model Number	Host Name	Function/Dept.	Serial Number	Host ID	Warranty End Date	7x24 On Site	7x24 Phone	2 Hr. Response	Effective Dates	Future Renewals	Contract Pricing
9307 / 110060	Solslice Back-up Network Edition Docs	Mantaray		N/A		N/A	No	Yes	No	10/1/00 - 9/30/01		\$120.00
SILVER CONTRACT #NK20038674:												
10486 / 900349	Ultra 5 Workstation	Mackerel		SFW92840057	80B0F272	expired	No	No	No	10/1/00 - 9/30/01		\$492.00
10486 / 900248	Ultra 5 Workstation	Tampon		SFW92840061	80B0F255	expired	No	No	No	10/1/00 - 9/30/01		\$492.00
10486 / 900249	Ultra 5 Workstation	Mako		SFW92710263	80B0E8D1	expired	No	No	No	10/1/00 - 9/30/01		\$492.00
10486 / 900249	Ultra 5 Workstation	Thresher		SFW92710266	80B0D3F7	expired	No	No	No	10/1/00 - 9/30/01		\$492.00
10486 / 900249	Ultra 5 Workstation	Seatrout		SFW92710274	80B0EBE9	expired	No	No	No	10/1/00 - 9/30/01		\$492.00
	Sparcstation 20	Urchin		S539F05AF		expired	No	No	No	10/1/00 - 9/30/01		\$1,416.00
	Sparcstation 5	Manateefile		S646F08E6		expired	No	No	No	10/1/00 - 9/30/01		\$948.00
	Sparcstation 5	Barracuda	Network Mgmt.	S623F0E25		expired	No	No	No	10/1/00 - 9/30/01		\$948.00
ADD-ON TO BRONZE CONTRACT #NK20038674:												
10724 / 0000794	Ultra 5	Marlin	NIS Master	SFW00230621		01/31/2001	No	No	No	10/1/00 - 9/30/01		\$426.40
10724 / 0000794	Ultra 5	KingFish	LIS Workstation	SFW94650297		01/31/2001	No	No	No	10/1/00 - 9/30/01		\$426.40
10724 / 0000794	Ultra 5	Hammerhead	LIS Workstation	SFW94650302		01/31/2001	No	No	No	10/1/00 - 9/30/01		\$426.40
10724 / 0000794	Ultra 5	Snook	Property Appraiser	SFW94650306		01/31/2001	No	No	No	10/1/00 - 9/30/01		\$426.40
10724 / 0000794	Ultra 5	Snapper	Property Appraiser	SFW95140644		01/31/2001	No	No	No	10/1/00 - 9/30/01		\$426.40
10724 / 0000794	Ultra 5	Cowfish	Jennifer's System	SFW95140645		01/31/2001	No	No	No	10/1/00 - 9/30/01		\$426.40
10724 / 0000794	Ultra 5	Bluefish	Larry's System	SFW95140655		01/31/2001	No	No	No	10/1/00 - 9/30/01		\$426.40
10724 / 0000794	Ultra 5	Flounder	Property Appraiser	SFW95210222		01/31/2001	No	No	No	10/1/00 - 9/30/01		\$426.40
10724 / 0000794	Ultra 5	Redfish	LIS Workstation	SFW95220323		01/31/2001	No	No	No	10/1/00 - 9/30/01		\$426.40
10724 / 0000794	Ultra 5	Scallop	Property Appraiser	SFW95220324		01/31/2001	No	No	No	10/1/00 - 9/30/01		\$426.40
10724 / 0000794	Ultra 5	Wek	LIS Workstation	SFW95220328		01/31/2001	No	No	No	10/1/00 - 9/30/01		\$426.40
10724 / 0000794	Ultra 5	Grouper	Property Appraiser	SFW95220328		01/31/2001	No	No	No	10/1/00 - 9/30/01		\$426.40
10948 / 0001911	Ultra 5 Workstation	GreatWhite	LIS Workstation	SFW02030265		06/01/2001	No	No	No	10/1/00 - 9/30/01		\$360.80
	Ultra 1 Workstation	Coquina	Land IS for System 9	S649F0C73		expired	No	No	No	10/1/00 - 9/30/01		\$900.00
10803 / 0001332	Ultra 5 Workstation	Triton	Survey Mapping	SFW00640186		03/10/2001	No	No	No	10/1/00 - 9/30/01		\$410.00
10803 / 0001332	Ultra 5 Workstation	Limpet	Survey Mapping	SFW00650288		03/10/2001	No	No	No	10/1/00 - 9/30/01		\$442.80
10825 / 0001232	Ultra 5 Workstation	Torpedo	Envir. Mgmt.	FW01140139		03/24/2001	No	No	No	10/1/00 - 9/30/01		\$393.60
Total Bronze Renewal: \$7,624.00												

Quote #	Hardware/Software Model Number	Host Name	Function/Dept.	Serial Number	Host ID	Warranty End Date	7x24 On Site	7x24 Phone	2 Hr. Response	Effective Dates	Future Renewals	Contract Pricing
10422 / 9002190	Solslice Backup ClientPak3-Novell	Mantaray	Backup Server	N/A		N/A	No	Yes	No	10/1/00 - 9/30/01		\$684.00
10422 / 9002190	Solslice Backup ClientPak4-NT	Mantaray	Backup Server	N/A		N/A	No	Yes	No	10/1/00 - 9/30/01		\$684.00
10516 / 9002719	SunLink PC 2.0 (TotalNet 5.2) 25 Clients	Bonita	Public Works	N/A		N/A	No	No	No	10/1/00 - 9/30/01		\$720.00
	Volume Manager Media	Bonita	Public Works	N/A		N/A	No	No	No	10/1/00 - 9/30/01		\$60.00
10804 / 0001560	Veritas Volume Manager License	Bonita	Public Works	913HZ03A	809E5D71	N/A	No	No	No	10/1/00 - 9/30/01		\$2,400.00
	SUN Workshop Compiler Fortran Sparc	Manatee	Public Works			N/A	No	No	No	10/1/00 - 9/30/01		\$384.00
Total Bronze Renewal: \$13,396.00												
11185 / P002402	SunLink PC 2.0 (TotalNet 5.2) 25 Clients	Bonita	Public Works	N/A		N/A	No	No	No	10/1/00 - 9/30/01		\$720.00
10516 / 9002719	SunLink PC 2.0 (TotalNet 5.2) 25 Clients	Bonita	Public Works	N/A		N/A	No	No	No	10/1/00 - 9/30/01		\$720.00
10516 / 9002719	Visual Workshop C/C++	Manateefile	Public Works	N/A		N/A	No	No	No	10/1/00 - 9/30/01		\$1,056.00

Maintenance Contracts for Manatee County Information Systems

Hardware/Software Model Number	Host Name	Dept.	Serial Number	Host ID	Warranty End Date	7x24 On Site	7x24 Phone	2 Hr. Response	Effective Dates	Future Renewals	Contract Pricing
Veritas Volume Manager License	Manatee		N/A		N/A	No	No	No	10/1/00 - 9/30/01		\$2,400.00
Veritas Volume Manager Media	Manatee		N/A		N/A	No	No	No	10/1/00 - 9/30/01		\$60.00
Veritas Volume Manager License	Tursiops		N/A		N/A	No	No	No	10/1/00 - 9/30/01		\$2,400.00
Veritas Volume Manager Media	Tursiops		N/A		N/A	No	No	No	10/1/00 - 9/30/01		\$60.00
Veritas Volume Manager License	Manatary	Permitting	N/A		N/A	No	Yes	No	10/1/00 - 9/30/01		\$1,032.00
Veritas Volume Manager Media	Manatary		N/A		N/A	No	Yes	No	10/1/00 - 9/30/01		\$684.00
Veritas Volume Manager License	Stringray		N/A		N/A	No	No	No	10/1/00 - 9/30/01		\$60.00
Veritas Volume Manager Media	Stringray		N/A		N/A	No	No	No	10/1/00 - 9/30/01		\$684.00
Volume Manager Client Pak3-Novell	Manatary		N/A		N/A	No	No	No	10/1/00 - 9/30/01		\$12,336.00
Solstice Backup Client Pak4-NT	Manatary		N/A		N/A	No	No	No	10/1/00 - 9/30/01		\$17,268.00
Total SWON Renewal: <u>\$74,574.40</u>											
Sun Sub Total: <u>\$14,914.88</u>											
Less 20% Government Discount: <u>\$69,659.52</u>											
Sun Grand Total: <u>\$17,268.00</u>											
Total Graph-On: <u>\$360.00</u>											
GRAND GRAND TOTAL: <u>\$60,019.00</u>											

TEL/DATA SERVER CONTRACT #NK20069866*
 E3500 System Board
 E3500 Server
 E3500 System Board
 No Volume Manager Licenses: Manatary
 Volume Manager Licenses on Maint: Stringray, Manatee, Tursiops, Bonita

OTHER MAINTENANCE CONTRACTS:
 Graph-On GO-Global, 11-99 Volume Licenses

10439 / 9002269

*May want to incorporate onto Silver Contract #NK20038761 upon expiration