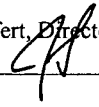


MANATEE COUNTY GOVERNMENT

AGENDA MEMORANDUM

SUBJECT	800 MHz Radios & Accessories	TYPE AGENDA ITEM	Consent
DATE REQUESTED	January 16, 2001	DATE SUBMITTED/PAASSED	January 3, 2001
BRIEFINGS/AMHOR	No	CONSEQUENCES IF DEFERRED	
DEPARTMENT/DIVISION	Financial Management/Purchasing	AUTHORIZED BY	Jim Seuffert, Director 
CONTACT PERSON TELEPHONE/EXTENSION	J. Dorta, Purch/D. Hubbard, ISD/Radio Shop Ext. 3045/Ext. 3240	PRESENTER/TITLE TELEPHONE/EXTENSION	Diane L. Frenz, Director, ISD

ADMINISTRATIVE APPROVAL



ACTION DESIRED

INDICATE WHETHER "REPORT" or "DISCUSSION," "FORM OF MOTION," or "OTHER ACTION REQUIRED"

Authorization to award IFB 007419AA, 800 MHz Radios and Accessories, to bidder offering the best discount off Ericsson's current, published retail price list, Baker's Electronics & Communications, Inc., Lake City, FL for an estimated, annual amount of \$200,000.

ENABLING/REGULATING AUTHORITY

Federal/State Law(s), Administrative Code(s), Manatee County Comp Plan/Land Development Code, ordinances, resolutions, policy, etc.

Ordinance 99-37, Purchasing Code Section 4-101(1), Source Selection

BACKGROUND/DISCUSSION

- 6/7/94 the Board approved Resolution B94-142, which provided a revenue funding mechanism for 800 MHz radios, parts and accessories. The funds allocated provided a means of consolidating radio purchases for all agencies on the system, thereby improving standardization and consolidation for improved buying power.
- This is an annual bid for 800 MHz radio and accessories that are stocked and inventoried by the Information Services Department/Radio Shop for participating users.

Continued on page 2

HAS COUNTY ATTORNEY REVIEW BEEN REQUESTED? Indicate "NO" or "YES" as appropriate.
If "NO," proceed to LAW/IB below. If "YES," proceed to 2A/B below.

No

(b) If "NO" TO ABOVE...

(A) PLEASE EXPLAIN BELOW. (See also following section 1B re: contract agreement letter, etc.)

Not required. This is a pre-printed purchase order form using the County's terms and conditions.

(B) IF A CONTRACT, AGREEMENT, LEASE OR OTHER DOCUMENT WAS PREVIOUSLY APPROVED, STATE YEAR (DATE) OF APPROVAL.

2) If "YES" TO FIRST QUESTION IN THIS SECTION...

(A) HAS ENTIRE MATTER, OR ONLY A PORTION, BEEN REVIEWED? IF ONLY A PORTION WHICH PORTION?

(B) HAVE ALL COMMENTS/SUGGESTIONS RAISED BY COUNTY ATTORNEY BEEN ADDRESSED/INCORPORATED? IF NOT, PLEASE EXPLAIN. A COPY OF FINAL COUNTY ATTORNEY'S OPINION ON THIS MATTER MUST BE ATTACHED. (If comments were verbal, so indicate.)

ATTACHMENTS: (List in order as attached)

INSTRUCTIONS TO BOARD RECORDS:

Bid Tabulation, Department Recommendation

None

COST \$200,000 (Est'd. Annual)

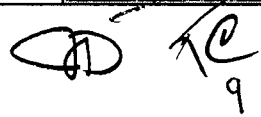
SOURCE (ACCT# & NAME)

5040005601595000 (Communications/Radio Repair/Purchase for Resale)

COMMENTS None

AMT./FRQ. OF RECURRING COSTS (ATTACH FISCAL IMPACT STATEMENT)

N/A



- 11/20/00 - 12/29/00 appropriate bid procedures were followed. Notification of the bid's availability was faxed to twelve prospective bidders. Three bids were received.
- The contract (purchase order) resulting from this Invitation for Bid shall remain in effect for one year with three one-year renewal options at the same terms and conditions (prices may be adjusted once a year at renewal in accordance with Ericsson's current, published price list).

TABULATION

IFB 00-7419

ERICSSON 800 MHz RADIOS & ACCESSORIES

DESCRIPTION	BAKER'S ELECTRONICS & COMMUNICATIONS, INC. P. O. Box 3179 Lake City, FL 32056	COMMUNICATIONS INTERNATIONAL, INC. 4801 George Road, Ste. 150 Tampa, FL 33634	HOLZBERG COMMUNICATIONS, INC. P. O. Box 322 Totowa, NJ 07511
	PERCENT DISCOUNT	PERCENT DISCOUNT	PERCENT DISCOUNT
WE PROPOSE TO FURNISH ERICSSON 800 MHz RADIOS AND ACCESSORIES, ON AN AS REQUIRED BASIS, AT THE FOLLOWING PERCENT DISCOUNT OFF ERICSSON'S CURRENT, PUBLISHED RETAIL PRICE LIST:	28%	25%	26% (Radios) - 22% (Accessories)
COMMENCEMENT OF SERVICES SHALL BE NOT MORE THAN:	Next day	10 days	10 days
DELIVERY OF ALL RADIOS AND ACCESSORIES SHALL BE NOT MORE THAN:	30 days	30 days	30 days
WARRANTY PERIOD ON ALL RADIOS AND ACCESSORIES FURNISHED SHALL BE:	12 months	12 months	12 months

Keyed by: Ann Lee Date: 12/29/00

Checked by: Carl M. Cook Date: 12/29/00

MANATEE COUNTY GOVERNMENT

MANATEE COUNTY


2001 JAN -5 AM 8: 29

PURCHASING

MEMORANDUM

DATE: January 3, 2001

TO: R. C. "Rob" Cuthbert, Purchasing Division Manager
Financial Management Department

FROM: Diane L. Frenz, Director 
Information Services Department

SUBJ: **RECOMMENDATION FOR AWARD**
IFB# 007419AA - 800 MHz RADIOS AND ACCESSORIES

After reviewing the tabulations for the 800 MHz Radios and Accessories, Information Services recommends awarding the bid to the following vendor: Baker's Electronics & Communications, Inc., P. O. Box 3179, Lake City, Florida 32056.

If you require additional information, please contact Dave Hubbard, extension 3240.

DLF:cak

Attachment

cc: Dave Hubbard, Radio Division Manager
Anita Assha, Purchasing Buyer
File Copy