

M A N A T E E

PHO

Physician Hospital Organization

MEMORANDUM

TO: PHO Physician Members

FROM: Christine Culver

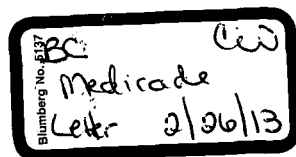
DATE: February 18, 2013

RE: Humana Medicaid Contract

The PHO has been approached by Humana to participate in the bid that they are submitting in 2013 for the Medicaid HMO 2014 contract with the State of Florida. This proposal has been reviewed by both the PHO Contract Committee and the PHO Board and they recommended to move forward with presenting the proposal to our physician members.

I have attached a proposed Letter of Agreement from Humana as well as pertinent information regarding the changes that will occur with the State's straight Medicaid program in 2014. Since the PHO is a Messenger Model PHO, we are required to have the proposal accepted by at least 50% of our physician membership in order to proceed with the proposed Letter of Agreement. **I have also attached an OPT-IN memorandum for you to return to my attention on or before February 28, 2013 via fax at 941-745-7228. If you do not return the OPT-IN memorandum to me by February 28, 2013, I will assume that you DO NOT want to participate in the contract.**

As always, I will be happy to answer any questions or concerns. I can be reached at 941-745-6889 or via e-mail at Christine.culver@mmhhs.com.



REASONS TO CONSIDER PARTNERING WITH HUMANA MEDICAID

- Straight Medicaid will be going away in January 2014.
- There will be only 4 Payors that will be managing Medicaid in your area.
- This is an opportunity to pick a payor that you can trust to work with in the ever changing healthcare rules and laws that will be coming in 2014.
- As a Humana Medicaid Provider nothing will require an authorization except inpatient hospital stays. Only a simple referral will be needed to refer patients for services.

HUMANA MEDICAID HMO

MANATEE PHO - 2014

STATEWIDE MEDICAID MANAGED CARE PROGRAM

BACKGROUND INFORMATION

- In 2011, the Florida Legislature created Part IV of Chapter 409, Florida Statutes, directing the Agency to create the Statewide Medicaid Managed Care (SMMC) program to go into effect in 2014. **The State of Florida will no longer be administering traditional Medicaid and Passport programs beginning in 2014 and will be turning it over to a select number of plans.**
- The state will be choosing health plans to participate in the SMMC through a competitive bid process through which only a limited number of plans will be selected to provide services to Medicaid enrollees in each Region.
- In accordance with Section 409.974, Florida Statutes, the AHCA anticipates the **issuance of four (4) Contracts with Medicaid HMO Plans** as a result of this ITN, the State's name for an RFP, for Region 6 (which includes **Manatee County**).
- **Humana** desires to be one of the four plans selected to provide services to Medicaid Enrollees Statewide under the SMMC program and as a result **is required to demonstrate to the State that it has a sufficient number of Medicaid HMO contracts** with providers to ensure network adequacy in 2014. **This response is due to the State in March 2013.**