

**AMENDMENT NO. 3 TO AGREEMENT NO. 20-R073241JE
FOR VIDEO AND CARD ACCESS SYSTEM UPGRADE**

This Amendment No. 3 to Agreement No. 20-R073241JE (hereinafter Amendment) is made as of this 14th day of December, 2021 (hereinafter Effective Date) between Manatee County, a political subdivision of the State of Florida, with its principal place of business located at 1112 Manatee Avenue West, Bradenton, FL 34205 (hereinafter County) and Convergent Technologies LLC an Illinois company, whose address is 1 Commerce Drive, Schaumburg, IL 60173, (hereinafter Contractor).

WHEREAS, on January 14, 2020, the County entered into Agreement No. 20-R073241JE with Contractor for video and card access system upgrade (Agreement); and

WHEREAS, on September 29, 2020, the parties hereto entered into Amendment No. 1 to amend the aggregate Agreement total not-to-exceed amount to \$1,200,000.00 and modify Exhibit A - Scope of Services / Fee Schedule and Attachment A - Additional Services and Equipment List; and

WHEREAS, on May 24, 2021, the parties hereto entered into Amendment No. 2 to modify Exhibit A - Scope of Services / Fee Schedule and Attachment A - Additional Services and Equipment List; and

WHEREAS, the County has determined the need to modify Exhibit A – Scope of Services / Fee Schedule for Manatee County BOCC and Utilities, Section F, SSA’s (Software Support Agreement) and for Manatee County Judicial Center and Historic Courthouse, Section G, SSA’s (Software Support Agreement) and rescind the established not-to-exceed amount; and

WHEREAS, Contractor agrees to continue to provide the services to the County in accordance with the terms and conditions of the Agreement.

NOW, THEREFORE, in consideration of the promises and mutual covenants contained herein and for other good and valuable considerations, the receipt and sufficiency of which are hereby mutually acknowledged, the parties hereto agree as follows:

1. Recitals

The above recitals are true and correct and are incorporated herein by reference.

2. Aggregate Not-to-Exceed Amount

The aggregate not-to-exceed amount of \$1,200,000.00 is hereby rescinded from Agreement No. 20-R073241JE.

3. Attachment A – SSA 2021-2022 Fee Schedule

Attachment A – SSA 2021-2022 Fee Schedule is hereby incorporated into the Agreement.

4. Agreement

The Agreement, Amendment No. 1, Amendment No. 2 and this Amendment No. 3 represent the entire understanding between the parties hereto.

5. Terms and Conditions

Except as otherwise stated herein, the terms and conditions of the Agreement shall constitute the terms and conditions of this Amendment. A true and correct copy of the Agreement is hereby incorporated by this reference.

[Remainder of page intentionally left blank]

IN WITNESS WHEREOF, the parties hereto have caused this Amendment to be duly executed effective as of the date set forth above.

CONVERGINT TECHNOLOGIES LLC

By: **Lance Ferris** 
Digitally signed by Lance Ferris
DN: cn=US, e=Lance.Ferris@convergent.com,
o=Convergent Technologies, ou=Operations
Manager, cn=Lance Ferris
Date: 2021.11.10 10:16:08-05'07

Printed Name: Lance Ferris

Title: Operations Manager

Date: 11.10.2021

**MANATEE COUNTY, a political subdivision
of the State of Florida**



Jacob Erickson, MBA, CPPO, NIGP-CPP
Procurement Official

Date: 12/14/2021

ATTACHMENT A - SSA 2021-2022 FEE SCHEDULE

MANATEE COUNTY BOCC & UTILITIES					
F	SSA's (Software Support Agreements) 2021-2022				
ITEM	SITE	DESCRIPTION	QTY	UNIT \$	PRICE
45A	BCC	SSA - SUSP Lenel OnGuard	1	\$ 7,931.32	\$ 7,931.32
45B	Utilities	SSA - SUSP Lenel OnGuard	1	\$ 1,982.82	\$ 1,982.82
ITEM 45A & B ABOVE	SSA pricing shown above will be due and payable on 10/1/2020. The current annual SSA for the Facility Commander (FC Wnx) access control system expires on 9/30/19. The SSA renewal will be invoiced and payable on 10/1/19, and will be in effect from 10/1/19 to 9/30/20. The SSA will cover both the existing FC Wnx and the new OnGuard systems during this time period, as the site by site migration from FC Wnx to OnGuard takes place. The new OnGuard SSA's will then be be invoiced on 10/1/20 for following service year and will also cover both systems if any FC Wnx site systems are still in place.				
46	BCC	SSA - AD Sync Custom Solution	N/A	\$ 0.00	\$ 0.00
47	BCC	SSA - Genetec Advantage	1	\$ 13,090.85	\$ 13,090.85
48	Marine Rescue	SSA - Genetec Advantage	1	\$ 511.23	\$ 511.23
49	Animal Services	SSA - Genetec Advantage	1	\$ 557.70	\$ 557.70
50	Utilities	SSA - Genetec Advantage	1	\$ 1,167.95	\$ 1,167.95
ITEM 46 ABOVE	Item 46 was deleted from project and is no longer applicable.				
ITEMS 50 ABOVE	Item 50 (Landfill Scalehouse) - per MCU Request, \$ Total shown will pay SSA through 9/30/2023.				
ITEMS 45A-50 ABOVE	SSA Renewals are due and payable on 10/1/2021.				
51	TOTAL AMOUNT - SECTION D				\$ 25,241.87

MANATEE COUNTY JUDICIAL CENTER & HISTORIC COURTHOUSE					
G	SSA's (Software Support Agreements) 2021-2022				
ITEM	SITE	DESCRIPTION	QTY	UNIT \$	PRICE
44	JC/HC	SSA - SUSP Lenel OnGuard	1	\$ 2,354.09	\$ 2,354.09
ITEM 44 ABOVE	SSA pricing shown above will be due and payable on 10/1/2020. The current annual SSA for the Facility Commander (FC Wnx) access control system expires on 9/30/19. The SSA renewal will be invoiced and payable on 10/1/19, and will be in effect from 10/1/19 to 9/30/20. The SSA will cover both the existing FC Wnx and the new OnGuard systems during this time period, as the site by site migration from FC Wnx to OnGuard takes place. The new OnGuard SSA's will then be be invoiced on 10/1/20 for following service year and will also cover both systems if any FC Wnx site systems are still in place.				
45	JC/HC	SSA - Genetec Advantage - Omnicast Enterprise	1	\$ 12,182.96	\$ 12,182.96
46	JC/HC	SSA - Genetec Advantage - Lenel OnGuard Plug-in	N/A	\$ 0.00	\$ 0.00
ITEMS 45-46 ABOVE	Item 45 SSA is now all inclusive. Item 46 no longer applicable.				
ITEMS 44-46 ABOVE	SSA Renewals are due and payable on 10/1/2021.				
47	TOTAL AMOUNT - SECTION G				\$ 14,537.05

NOTE:	A breakout mistake was made on the 2021-2022 SSA renewals quote which resulted in us underbilling the BOCC & JC/HC Genetec in the amount of (\$ 2,698.56). Our quoted total to MC will stand for this years renewal. I am also attaching next years estimated renewals which will have the correction made.
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Approved in Open Session 12/14/21
Manatee County
Board of County Commissioners



Board of County Commissioners December 14, 2021 - Regular Meeting

SUBJECT

EXECUTION OF AMENDMENT NO. 3 TO AGREEMENT NO. 20-R073241JE FOR VIDEO AND CARD ACCESS SYSTEMS UPGRADE

Category

CONSENT AGENDA

Briefings

None

Contact and/or Presenter Information

Presenter: Tom Roberts - Maintenance Coordinator, Property Management Department, Ext. 3049

Contact: Emily Diaz - Senior Procurement Agent, Financial Management Department, Procurement Division, Ext. 3023

Action Requested

Authorization for Procurement Official, or designee, to execute Amendment No. 3 to Agreement No. 20-R073241JE for Video and Card Access Systems Upgrade.

Enabling/Regulating Authority

Manatee County Code of Laws

Background Discussion

On January 14, 2020, the Board of County Commissioners approved the single source Agreement No. 20-R073241JE with Convergent Technologies LLC for the provision of the Video and Card Access System upgrade at the Manatee County Administration Building, Manatee County Utilities Administration Building, and the Manatee County Sheriff's Office-operated Judicial Center and Historic Courthouse. The Agreement's initial term is for three (3) years with two (2) additional one (1) year renewals.

On September 29, 2020, the Board of County Commissioners approved Amendment No. 1 which incorporated an aggregate not-to exceed amount of \$1,200,000.00 and modified Exhibit A - Scope of Services / Fee Schedule and Attachment A - Additional Services and Equipment List.

On May 24, 2021, the County issued Amendment No. 2 which modified Exhibit A - Scope of Services / Fee Schedule and Attachment A - Additional Services and Equipment List.

Currently, the Agreement is structured as a Blanket Purchase Order Agreement by which Release Orders are issued on an as-required basis. The Release Orders are specifically related to the video and card access security systems for Manatee County and the Manatee County Sheriff's Office with negotiated rates as outlined in Agreement No. 20-R073241JE. The Release Order is in accordance with the requesting department's Board of County Commissioners (BCC)-approved budget and individual account codes are used when encumbering funds through the Release Order.

The Property Management Department estimates the annual expenditure for video and card access security systems is approximately \$600,000.00; however, the Department is requesting the individual Agreement aggregate not-to-exceed amount be rescinded and funding for individual Release Orders be directly associated with the BCC-approved departmental budget. The removal of the individual Agreement aggregate not-to-exceed amount and direct association with the BCC-approved departmental budget will allow the Property Management Department and The Manatee County Sheriff's Office to realize greater efficiencies and have autonomy to use Agreement No. 20-R073241JE in order to expeditiously facilitate the necessary video and card access systems services on an as-needed basis.

Amendment No. 3 rescinds the aggregate not-to-exceed amount and incorporates Attachment A - SSA 2021-2022 Fee Schedule hereinto the Agreement.

Attorney Review

Not Reviewed (No apparent legal issues)

Instructions to Board Records

Original to Board Records.

Copies to:

- Convergent Technologies LLC: Mark Besser (mark.besser@convergent.com)
- Property Management Department: Tom Roberts (tom.roberts@mymanatee.org)
- Procurement Division: Emily Diaz (emily.diaz@mymanatee.org) /
(approvedeagendas@mymanatee.org)

Distributed 12/17/21, RT

Cost and Funds Source Account Number and Name

Various Accounts Based on BCC-Approved Departmental Budget

Amount and Frequency of Recurring Costs