



UpSkill Manatee

An Economic & Workforce Development Investment



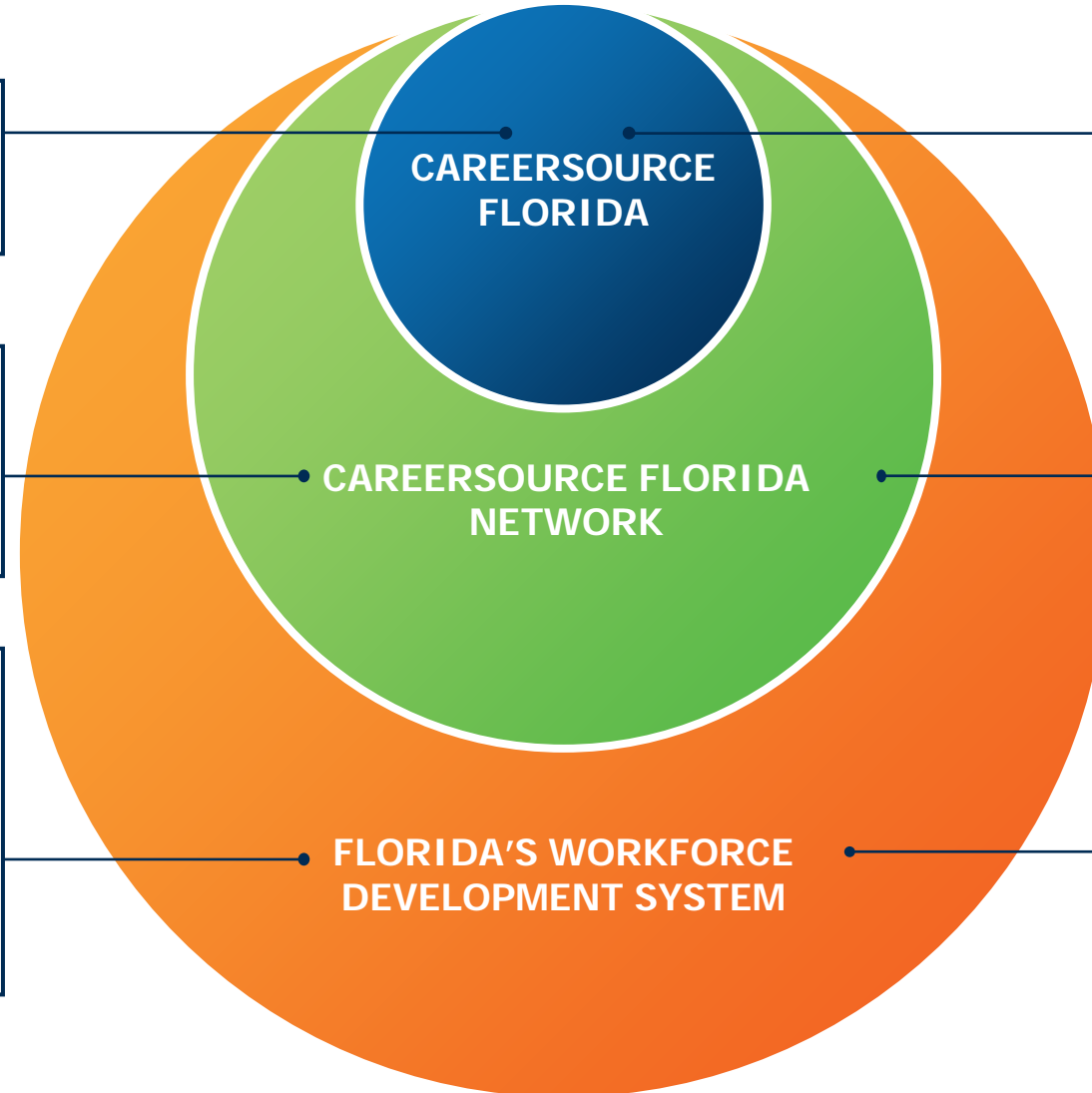
Florida's Workforce System

WHO WE ARE

- Board of Directors appointed by the Governor
- CareerSource Florida team

- CareerSource Florida.
- 21 local workforce development boards, in service to local elected officials
- FloridaCommerce

- CareerSource Florida network
- State partners, including:
 - Department of Education
 - Division of Blind Services
 - Vocational Rehabilitation
 - Department of Elder Affairs
 - Florida Department of Children and Families



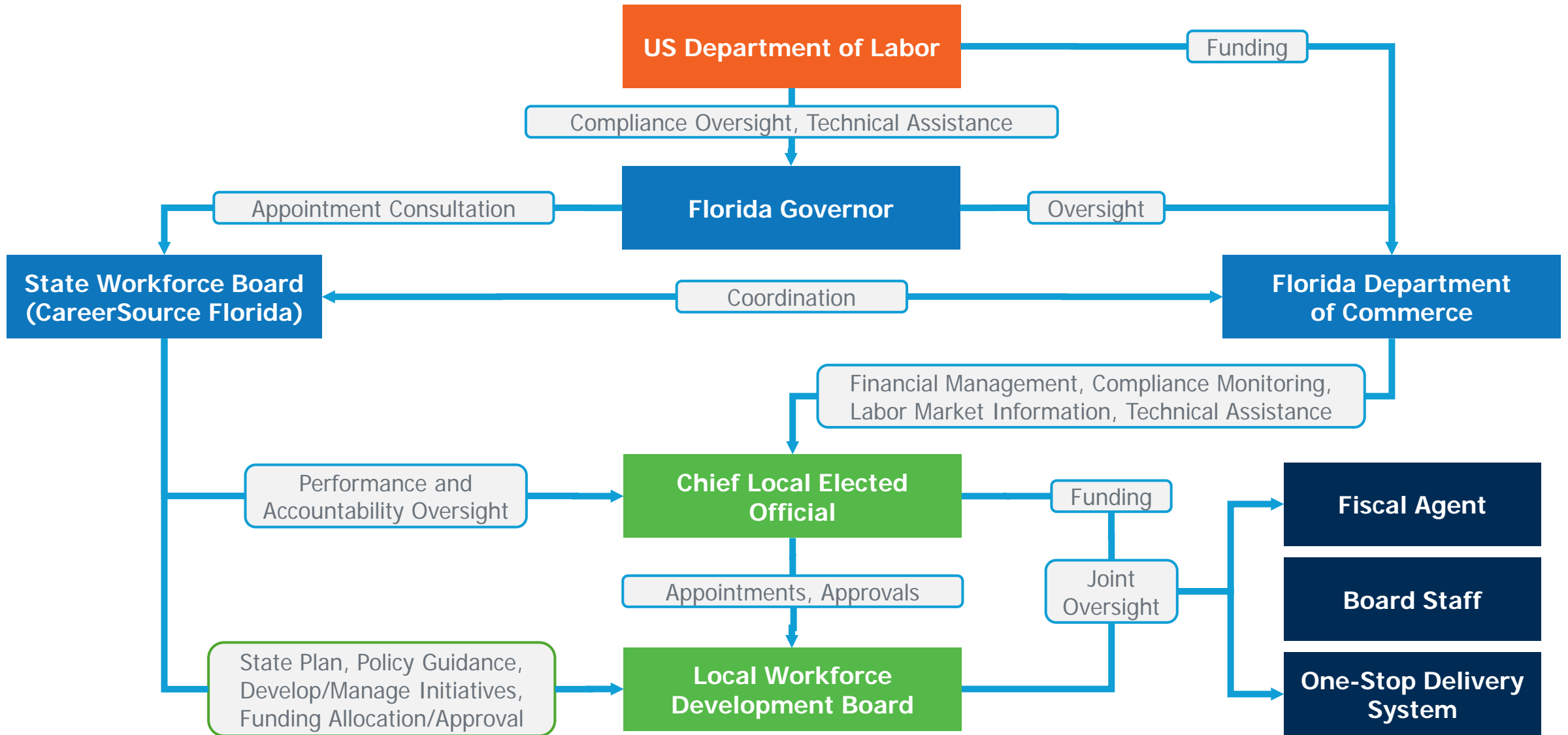
WHAT WE DO

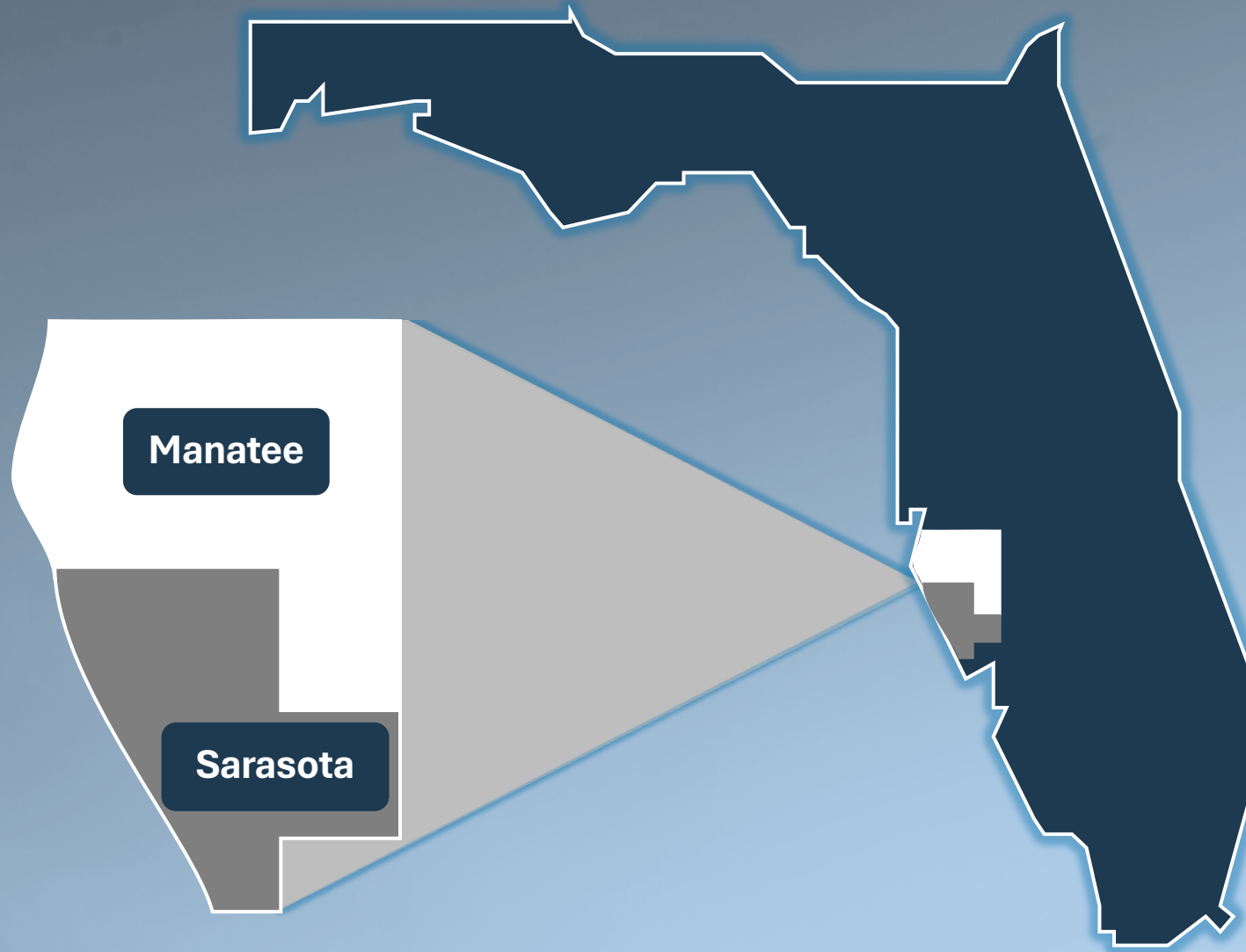
- Provide oversight, funding, and policy direction for talent development programs & local workforce development boards
- Drive vision and ensure alignment of Florida's workforce development system
- Evaluate and address industry needs, including appointing and overseeing Credentials Review Committee

- Help Floridians acquire skills for employment.
- Reduce welfare dependency and increase economic self-sufficiency
- Coordinate local workforce development initiatives and ensure alignment with industry
- Help businesses find qualified workers
- Provide technical assistance and administrative and financial oversight (FloridaCommerce)

- Develop a comprehensive education, employment and training ecosystem
- Expand Florida's labor force to meet employer demand while identifying and addressing barriers
- Coordinate programming to improve outcomes and accountability
- Engage with business and education stakeholders to build talent pipelines that support diversifying industry sectors

Florida WIOA Title I Governance





Apprenticeship Stakeholders



Sponsor

An organization that agrees to administer an apprenticeship program and in whose name the program is registered.



RTI Provider

The entity that provides related technical instruction to apprentices in the designated occupation's core knowledge, skills, and abilities.



Employer

Hires and provides paid on-the-job training for apprentices under supervision of a designated mentor who is a skilled professional in that occupation.



Partner

Organizations committed to assist RAP. They can play one or more roles.

Core Components of Registered Apprenticeship



BUSINESS INVOLVEMENT



STRUCTURED ON-THE-JOB TRAINING



RELATED TECHNICAL INSTRUCTION (RTI)



REWARDS FOR SKILL GAINS



EARN CREDENTIAL

A Wide Range of Industries & Occupations



Agriculture



Arts



Construction



Education



Energy



Financial Services



Healthcare



Hospitality



Information Technology



Manufacturing



Public Safety



Supply Chain

Benefits to Employers

- Customized Training
- Highly Skilled Workers
- Increased Productivity & Safety
- Increased Retention (93%)
- Reduced Recruiting & Hiring Costs
- Enhanced Workplace Culture
- Eligible for Training Grants
- Up to 50% ROI
- Scalable

Benefits to Apprentices

- Full-time Employment
- Hands-on Training (OJT)
- Related Technical Instruction (RTI)
- Progressive Wage Increases
- Nationally Recognized Credential
- Clear Pathway
- Skilled Career
- No Debt



CareerSource Suncoast's Sponsored Registered Apprenticeships

PGT Innovations

- Tool and Die (4/2018)
- Industrial Maintenance Mechanic (5/2023)

Teakdecking Systems

- Additive Manufacturing Technician (7/2023)
- Project Manager (7/2023)
- Industrial Production Supervisor (7/2023)

Crown Linen

- Laundry-Machine Mechanic (4/2024)

Gold Coast Eagle Distributing

- Merchandise Designer (12/2024)

Town of Longboat Key

- Building Codes/Official Administrator (12/2024)

Highlights of our RAP & Pre-RAP Expansion Results

Early Learning Coalition of Sarasota County Apprenticeship Program, GNJ (10/2023)

- Child Care Development Specialist (10/2023)
- Child Care Development Specialist (Adult) Pre-apprenticeship (10/2023)

Manatee Technical College Registered Apprenticeship Program, GNJ (12/2023)

- Child Care Development Specialist (12/2023)
- Child Care Development Specialist (Adult) Pre-apprenticeship (4/2024)
- Pharmacist Assistant (12/2024)
- Window Installer (12/2024)
- Cook (10/2025)

Humane Society of Manatee County Apprenticeship Program, INJ - (9/2024)

- Veterinary/lab Animal Tech (Veterinary Assistant)

Bayside Pet Resort & Spa, Inc. Apprenticeship Program, GNJ - (9/2024)

- Animal Trainer (Groomer)

Laser RITE Business Services Apprenticeship Program, INJ - (9/2024)

- Audio-Video Repairer (Low Voltage Integrator)

Highlights of our RAP & Pre-RAP Expansion Results

SAK Enterprises Apprenticeship Program, INJ - (11/2024)

- Engineering Assistant, Mechanic Equip (CAD Designer)

NCN Electric Apprenticeship Program INJ - (12/2024)

- Electrician

SMH Health Care, Inc Apprenticeship Program INJ - (10/2025)

- Registered Nurse Resident

Simply Tree's LLC Apprenticeship Program INJ - (10/2025)

- Arborist

ROOTS Engineering Services LLC Apprenticeship Program GNJ - (12/2025)

- Robotics (12/2025)
- Semiconductor Manufacturing Technology/Technician (1/2026)

School District of Manatee County Pre-apprenticeship Program - (12/2025)

- Construction

UpSkill Manatee

Phase I – Program Startup & Launch

Eligible Costs

Structure

Award Range



Phase II – Skills Gains & Wage Progression

Milestones

Structure

Award Range



Training Completion & Credential Attainment

Final Investment

Structure

Award Range

Phase I – Program Startup & Launch

Eligible Costs

- Program design and registration
- Technical instruction setup
- Mentor training
- HR systems, tracking, coordination

Structure

- One-time startup grant per employer or per new apprenticeship occupation
- Paid upon program registration with FLDOE

Award Range

- \$1,000 - \$2,500
- Allocated per number of estimated apprentices in grant lifecycle

Phase II – Skills Gains & Wage Progression

Milestones

- Completion of competency blocks
- Progress along wage schedule
- OJT Benchmarks
- RTI Completion

Structure

- Milestone based payments
- 2 – 4 Checkpoints over lifecycle

Award Range

- \$2,000 - \$7,500
- Fund release after documentation of skill attainment & wage progression

Phase III – Training Completion & Credential Attainment

Final Investment

- Apprenticeship completion
- Credential, expert worker status awarded

Structure

- One final success payment
- Released upon verified credential issuance

Award Range

- \$3,000 - \$5,000

Illustrative Per-Apprentice Investment

Component	Estimated Range
Startup Allocation (allocated per apprentice)*	\$1,000–\$2,500
Skills/Wage Milestones	\$2,000–\$7,500
Completion Incentive	\$3,000–\$5,000
Total Per Apprentice	\$6,000–\$12,500