## Kelli OMalley

**From:** Jacob Erickson
**Sent:** Monday, March 25, 2024 3:55 PM
**To:** Kelli OMalley
**Subject:** Recollection

**Follow Up Flag:** Flag for follow up
**Flag Status:** Flagged

Hi Kelli,

I apologize for the follow up email but as I was introverting on the elevator ride back down to the 7th floor, I neglected to mention a key point of the conversation. Just in case it does get skewed into "Procurement gave the direction", I did explicitly say on our phone call that the Commissioners are more than welcome to meet with whoever they want given they are the elected officials of the County, but they are not obligated to meet with anyone. With the extremely limited information I had, I did express caution that whoever this individual or company is likely needed to be vetted and that it would likely not come through Procurement but in no way, shape or form say that a Commissioner should not participate in a meeting as that is surely not my place within this organization (unless it is a meeting to discuss a publicly advertised solicitation which would violate the lobbying limitation).

Again, just wanted to make sure the accurate information is on the record.

Thank you much!

Jacob Erickson, MBA, CPPO, NIGP-CPP
Purchasing Official
Manatee County Government
941-748-4501 Ext. 3053

**Manatee County Procurement Division**
Awarded NPI *Achievement of Excellence in Procurement*
2014 - 2023 and the
FAPPO *Award for Excellence in Public Procurement*
2015 - 2023



BCC EXHIBIT JB
#26
DOCS 10/8/26

From: Jacob Erickson <Jacob.Erickson@mymanatee.org>

Sent: Wednesday, 21 May 2025 12:01:16

To: Jason Bearden <jason.bearden@mymanatee.org>

Cc: Sheila McLean <sheila.mclean@mymanatee.org>

Subject: Agreement No. 23-R081782SAM - Solar Street Lighting

Good Morning Commissioner,

As a result of our conversation this morning, I do need to clarify one item. I misspoke regarding the requesting Department for the StreetLeaf contract. It was not Public Works, but Property Management that initiated the non-competitive request to Procurement.

Please see the following documents attached:

Gig Fiber, LLC's SunBiz record – Date filed = 7/10/2024

23-R081782SAM Single Source Approval Memo

StreetLeaf Notice of Intent to Award (link to the County's Bids and Proposals website listed below)

https://public.mymanatee.org/rfp_post/controller?rfp_id=23-R081782SAM&action=details&view=home

It was uploaded to the public site on April 27, 2024 with a close date of May 3, 2024.

Board-approved Gig Fiber, LLC / StreetLeaf Agreement No. 23-R081782SAM

Thus far, there have been three (3) Work Assignments issued against this Blanket Term Agreement (also attached for reference):

Solar Security Park Lighting at Buffalo Creek - $18,200.00

Solar Security Park Lighting at GT Bray Park - $18,200.00

Solar Security Park Lighting at Lakewood Ranch Park - $33,600.00

Again, this is not an exclusive contract. Hopefully this helps. If there is anything else, please feel free to let me know.

Jacob Erickson, MBA, CPPO, NIGP-CPP | Purchasing Official

Manatee County Government

Financial Management Department | Procurement Division

1112 Manatee Avenue West

Bradenton, FL 34205

941-749-3014

2.

Bids and Proposals

# Solicitation Details

You can review the detailed information about the solicitation here. If there are any files available to be downloaded they will appear at the bottom of the page.

Reference number: 23-R081782SAM
Category: NC
Status: Awarded
Contact person: Sherri Adams Meier
Contact phone: 941-749-3042
Information conference date & time:
Solicitation opening date & time: Thursday April 27, 2023 11:00 AM

## Commodity or Service description:

**SINGLE SOURCE # 23-R081782SAM**

SOLAR STREET LIGHTING

Awarded To: Gig Giber, LLC
Award Amount: $600,000.00

## File Downloads

One item found.1

| File name | Size(bytes) | Upload date | Reference number |
|---|---|---|---|
| 23-R081782SAM Notice of Intent to Award, Single Source.pdf | 236277 | Apr 27, 2023 | 23-R081782SAM |

One item found.1

Manatee County Procurement Division

Adobe PDF Reader

Email

Disclaimer

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One item found.1

Manatee County Procurement Division

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3



Sunbiz.org DIVISION of CORPORATIONS an official State of Florida website



# Detail by Entity Name

Foreign Limited Liability Company
GIG FIBER, LLC

**Filing Information**

| | |
|---|---|
| **Document Number** | M14000004908 |
| **FEI/EIN Number** | 30-0825777 |
| **Date Filed** | 07/10/2014 |
| **State** | DE |
| **Status** | ACTIVE |

**Principal Address**

2502 N ROCKY POINT DR, STE 1050
TAMPA, FL 33607

Changed: 04/28/2021

**Mailing Address**

2502 N ROCKY POINT DR, STE 1050
TAMPA, FL 33607

Changed: 04/28/2021

**Registered Agent Name & Address**

XYZ REGISTERED AGENT LLC
2502 ROCKY POINT DRIVE STE 1050
TAMPA, FL 33607

Name Changed: 05/01/2023

**Authorized Person(s) Detail**

**Name & Address**

Title MGR

RYAN, JOHN M
2502 ROCKY POINT DRIVE STE 1050
TAMPA, FL 33607

**Annual Reports**

| Report Year | Filed Date |
|---|---|
| 2021 | 04/28/2021 |

| | |
|---|---|
| 2022 | 04/15/2022 |
| 2023 | 05/01/2023 |

**Document Images**

| | |
|---|---|
| 05/01/2023 -- ANNUAL REPORT | View image in PDF format |
| 04/15/2022 -- ANNUAL REPORT | View image in PDF format |
| 04/28/2021 -- ANNUAL REPORT | View image in PDF format |
| 06/30/2020 -- ANNUAL REPORT | View image in PDF format |
| 04/22/2019 -- ANNUAL REPORT | View image in PDF format |
| 04/12/2018 -- ANNUAL REPORT | View image in PDF format |
| 04/17/2017 -- ANNUAL REPORT | View image in PDF format |
| 04/12/2016 -- ANNUAL REPORT | View image in PDF format |
| 03/19/2015 -- ANNUAL REPORT | View image in PDF format |
| 07/10/2014 -- Foreign Limited | View image in PDF format |

S

**MANATEE COUNTY**
**Purchasing Division**

1112 Manatee Ave. W., Ste. 803
Bradenton, FL 34205
(941) 749-3014

Work Assignment #: W2400404
Term-Agreement #: T2400498
Date: 08/01/24
Requested by: DAVID S x3996/TRACY

**VENDOR**

V031801 (813) 800-5323
GIG FIBER LLC
2502 N ROCKY POINT DR STE 1050
TAMPA, FL 33607

liam@streetleaf.com

| DESCRIPTION | DOLLAR AMOUNT |
|---|---|

PRICING IN ACCORDANCE WITH SINGLE SOURCE AGREEMENT NO. 24-R084359SAM FOR SOLAR LIGHTING APPROVED BY THE BCC MAY 14, 2024 AND PROJECT AGREEMENT (WORK ASSIGNMENT) FOR G T BRAY PARK.
....
VENDOR SHALL CONTACT PROJECT MANAGER TO COORDINATE STARTUP OF THE PROJECT.
....
CERTIFICATE OF INSURANCE NAMING MANATEE COUNTY AS ADDITIONAL INSURED SHALL BE IN PLACE PRIOR TO COMMENCEMENT OF WORK.

| | | |
|---|---|---|
| 0001 | SOLAR SECURITY PARK LIGHTING AT GT BRAY PARK<br>26 STREETLEAF SOLAR LIGHTS<br>SECURITY DEPOSIT PER LIGHT POLE | |
| | 106-0012400-531000 | 2,600.00 |
| 0002 | LIGHTING SERVICE<br>$1,300.00 PER MONTH / $50.00 PER MONTH PER LIGHT<br>12 MONTHS OF SERVICE | |
| | 106-0012400-531000 | 15,600.00 |

**Work Assignment Total** 18,200.00

**Request #:** WA009464
**Reference #:** 24WA009464SAM
**Buyer:** SHERRI ADAMS-MEIER PROC MGR (941) 749-3042

**Approved By:**

Sherri D. Adams-Meier

**See Agreement for Remittance Instructions**

## Kelli OMalley

**From:** Charlie Bishop
**Sent:** Monday, September 14, 2026 3:41 PM
**To:** Jason Bearden; Claudia Campos; Kelli OMalley; Stephanie Garrison; Bryan Parnell; Amanda Ballard; George Kruse; Mike Rahn; Robert McCann; Tal Siddique; Pamela DAgostino
**Subject:** RE: Procurement / County Administrator Spending

Please don't respond to all on this email:

Commissioner Bearden,

Thank you for your kind words recognizing Claudia's hard work and dedication.

Regarding your request for procurement records and the tight deadline, (September 18th) I want to make sure we manage expectations and staff resources effectively. Given the scope of your request, particularly the detail required for purchases involving fiscal/procurement, it will take far more than the two-hour limit of dedicated staff time. This is similar to the COA standards.

In addition to your latest request with regards to fiscal spending and year-end closeout activities, Claudia is also preparing for a presentation at the chamber retreat and working through exercises related to the potential November 3 tax referendum. With these priorities, I do not believe it is feasible to complete your request by September 18th. In fact, it may take a month or two before Procurement and Fiscal can perform this task thoroughly.

With this in mind, I ask that you bring this request to a future board meeting for a vote, ensuring the proper allocation of staff time and resources as needed.

Charlie Bishop, PMP
County Administrator
1112 Manatee Avenue West
Bradenton, Florida 34205
Office: 941-749-3004
Cell: 941-526-9037
E-mail: charlie.bishop@mymanatee.org

DocuSign Envelope ID: 75B30CE4-7026-4828-8DB3-9D5E3FC6C739

Financial Management Department
Procurement Division
1112 Manatee Avenue West, Suite 803, Bradenton, FL 34205
Telephone number: (941) 749-3014

**MEMORANDUM**

To: Jacob Erickson, MBA, CPPO, NIGP-CPP, Purchasing Official

From: Simona Brinkman

Date: 4/12/2023

Subject: Single Source Approval Request

DEFINITION: Single-source purchases are the acquisition of commodities or services from a specific source or provider based upon standardization, warranty, compatibility, safety considerations and other similar factors where other competitive sources (suppliers) may be available

Requisition No: R081782

**Background (1-2 paragraphs)** indicate the purpose of this item/how it will be used, the uniqueness of the item/service that precludes full and open competition; why this item/service is important to the County, and consequences if the purchase of this item/service is not approved.

Streetleaf's unique solar and battery powered system is a hardware, software and services solution that allows fast deployment of resilient infrastructure at lower cost than grid tied lights. They are solar powered which means no trenching and no conduit. This allows the streetlights to be cost effective and be installed in less than 15 minutes. This will allow the County to provide safe and equitable outdoor light that is 100% renewable powered. Based in Tampa with over 4,000 systems in the State, Streetleaf is the only company in Florida that has the scale, supply chain and local service and maintenance teams to provide the product and services the county needs. As an added benefit, Streetleaf is a Carbon Neutral certified company, and each Dark Sky complaint light saves over 300lbs of coal per year.

This kind of product and service is important to the County as it aligns with ongoing green, safety and technology-based initiatives. Streetleaf's solar powered lighting systems furthers the County's Florida Green Building Coalition's Platinum Certification as well as promotes the Destination Zero action plan to reach 0 roadway deaths. The consequence of not deploying Streetleaf's systems would be hindering the County's goal to expand green and technology initiatives for its citizens that are reliable and affordable.

**Justification: (1-2 paragraphs)** why this particular service/product is required for County's requirements. For example, evidence of compatibility with existing equipment, safety considerations, standardization, warranty, or other similar factors. Attach any other supporting documentation.

Streetleaf's systems are resilient to power outages and extreme weather events, promoting safety as well as equity in the County. Streetlights are a standard solution to nighttime pedestrian and vehicle roadway incidents but, historically, have not been deployed equally across different economic groups (Graphs of cited evidence attached). Streetleaf's system and service model

JAMES SATCHER District 1 | AMANDA BALLARD District 2 | KEVIN VAN OSTENBRIDGE District 3 | MIKE RAHN District 4 | VANESSA BAUGH District 5 | JASON BEARDEN At Large | GEORGE W. KRUSE At Large

DocuSign Envelope ID: 75B30CE4-7026-4828-8DB3-9D5E3FC6C739



removes the upfront barrier and ongoing maintenance costs that typically restrict deploying streetlights in high pedestrian-vehicle conflict areas or underserved communities. Aging infrastructure and a strained power grid are growing concerns, especially during extreme weather events. Recently Streetleaf's systems on the West coast of Florida withstood Hurricane Ian. This was especially important in communities where the power was out for over a week, the streetlights stayed on and safely illuminates the streets at night.

**Market Research: (3-4 sentences)** describe any previous solicitations, current market research has been performed to support this request.

Streetleaf operates and maintains over 4,000 solar lighting systems in Florida. This is comparable to the 4,843 streetlights currently under control of the County (according to Fiscal Year 2023 Adopted Budget). Streetleaf is also the only solar streetlighting company in the US who has partnered with a Utility company to deploy over a 1,500+ solar streetlighting systems in their territory.

**Pricing: (2-3 sentences)** describe your efforts to obtain the best price/value.

Streetleaf offers a flexible pricing model for their product and services that eliminates the need to use County resources to operate and maintain streetlights. They offer a monthly payment model where the reoccurring payment covers all installation, maintenance, and remote monitoring services. There is also an option to purchase the full systems while offering a separate service and maintenance agreement. Streetleaf best aligns with the goals and objectives of the County.

**********

☒ Approved. This single-source approval is valid for 60 months from date of approval. This Approval must be attached /referenced for all requisitions for this item/service during the approved term.

☐ Need Additional Information (see below) ☐ Not Approved (see below)

Comments:

_____

By: Jacob Erickson, MBA, CPPO, NIGP-CPP Digitally signed by Jacob Erickson, MBA, CPPO, NIGP-CPP Date: 2023.04.27 07:58:27 -04'00'

Jacob Erickson, MBA, CPPO, NIGP-CPP, Purchasing Official Date: April 27, 2023

8.

# MANATEE COUNTY GOVERNMENT
## *NOTICE OF INTENT TO AWARD*
## A SINGLE SOURCE CONTRACT

| | | | |
|---|---|---|---|
| **SUBJECT/TITLE** | Manatee County Outdoor Solar Lighting | **DATE POSTED** | MC Website 4/26/24 |
| **PROCUREMENT REPRESENTATIVE** | Sherri Meier | **DATE CONTRACT SHALL BE AWARDED** | May 13, 2024 |
| **DEPARTMENT** | Property Management | **REQUISITION NO.** | R084359 |
| **AUTHORIZED BY** | Jacob Erickson, Purchasing Official | **SIGNATURE DATE** | Jacob Erickson, MBA, CPPO, NIGP-CPP Digitally signed by Jacob Erickson, MBA, CPPO, NIGP-CPP Date: 2024.04.26 15:15:54 -04'00' |

**NOTICE OF INTENT TO AWARD A SINGLE SOURCE CONTRACT**

The Manatee County Procurement Division provides notice of its intent to award a single source contract with a value of $750,000.00 with Gig Fiber, LLC for the provision of outdoor solar lighting

**ENABLING/REGULATING AUTHORITY**

**Federal/State law(s), administrative ruling(s), Manatee County Comp Plan/Land Development Code, ordinances, resolutions, policy.**

Manatee County Code of Laws

**BACKGROUND/DISCUSSION**

Manatee County Procurement Division has completed a due diligence review and intends to procure outdoor solar lighting from Gig Fiber, LLC without conducting a competitive solicitation process for the following reason(s):

Gig Fiber, LLC provides a solar and battery powered system that is a hardware, software and maintenance services solution. The solution allows fast deployment of resilient infrastructure at lower cost than grid tied lights. Solar power means no trenching, and no conduit. Gig Fiber's system and service model removes the upfront barrier and ongoing maintenance costs that typically restrict deploying streetlights in a high pedestrian-vehicle conflict areas or underserved communities.

The flexible pricing model for the product and services eliminates the need to use County resources to operate and maintain streetlights. Gig Fiber, LLC best aligns with the goals and objectives of the County.

Any company that believes it can provide this good/service, must submit detailed information about its good/service to the Manatee County Procurement Division at purchasing@mymanatee.org no later than May 3, 2024 for evaluation and consideration.