

# ALCALDE & FAY

GOVERNMENT & PUBLIC AFFAIRS CONSULTANTS

## Manatee County Port Authority

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# ABOUT ALCALDE & FAY

- Over Three Decades of Lobbying Experience
- More than 45 Partners and Professional Staff
  - Former Member of Congress
  - Congressional Committee and Member Staff
  - Former Presidential Appointees, Executive Branch Professionals, Attorneys and Industry Leaders
- Record of long-term client relationships. We have represented over 30% of our clients for over 10 years
- Known and Respected by Key Decision Makers
- ALCALDE & FAY has established long-term relationships with the senior members of the Florida Congressional Delegation and Chairmen and ranking Members of Congress on key committees:
  - House and Senate Appropriations Committees
  - House Transportation & Infrastructure Committee
  - Senate Environment & Public Works Committee



# LARGEST MARITIME PRACTICE IN WASHINGTON, D.C.

## Firm Personnel/Maritime Practice

- Hector Alcalde, Chairman and CEO
- Kevin Fay, President
- Skip Bafalis, Partner, Former Republican Member of Congress from Florida
- Lois Moore, Partner, Former Assistant to a U.S. Senator from Florida
- Paul Schlesinger, Partner, Former Chief of Staff, House Transportation and Infrastructure Committee
- Hal Creel, Partner, Former Chairman, Federal Maritime Commission
- Josh Gaboton, Partner, Former Legislative Assistant to Congressman John Mica (R-FL)
- Christopher Minakowski, Associate, Former Legislative Counsel to a Member of Congress

# LARGEST MARITIME PRACTICE IN WASHINGTON, D.C. (CONT'D)

Long term representation of seaports and the cruise industry/Over 30 years of experience in Army Corps Legislative Issues

- Tampa Port, 38 years
- Miami Port, 30 years
- Jacksonville Port, 26 years
- Cruise Industry, 30 years

Experience Gained Benefits Port Manatee Ongoing Issues, including:

- Seaport reimbursement
- Amendments to Cost Share Agreements
- Federalization of navigation channels



# WHY ALCALDE & FAY?

- **Proven Record**

- ✓ South Channel Extension
- ✓ Appropriations
- ✓ Grant Funding

- **Action Plans in Place**

- ✓ South Channel Extension
- ✓ North Port Expansion
- ✓ Additional Grant Funds/TIGER III
- ✓ Appropriations/O&M
- ✓ Tampa Harbor main channel improvements: Synergies with Tampa Port



# Manatee Port Federal Accomplishments

- **AUTHORIZATION FOR REIMBURSEMENT, SOUTH CHANNEL EXTENSION**
  - Omnibus Appropriations Act, FY 2008
    - SEC. 126.
      - *Section 156 of Public Law 108–137 is amended by inserting “or reimburse” after “non-Federal share of the cost of the project” in paragraphs (2) and (3).*
- **FEDERAL MAINTENANCE OF MANATEE HARBOR BASIN**
  - Water Resources Development Act OF 2007
    - SEC. 5001. MAINTENANCE OF NAVIGATION CHANNELS.
      - (a) *IN GENERAL.* — Upon request of a non-Federal interest, the Secretary shall be responsible for maintenance of the following navigation channels and breakwaters constructed or improved by the non-Federal interest if the Secretary determines that such maintenance is economically justified and environmentally acceptable and that the channel or breakwater was constructed in accordance with applicable permits and appropriate engineering and design standards:
        - (1) *Manatee Harbor basin, Florida.*





# Manatee Port Federal Accomplishments Cont'd

- TIGER II GRANT
  - Port Manatee, FL: **\$9,000,000**
- MARINE HIGHWAYS GRANT
  - Manatee/Brownville Seabridge awarded **\$3.3 million**, close to one half of the total amount available for Marine Highway Grants. Only seven grants awarded nation wide.
- O&M FUNDING
  - FY 07: **\$2,600,000** \* *an increase of \$2,600,000 over the budget*
  - FY 08: **\$2,969,000** \* *an increase of \$521,000 over the budget*
  - FY 09: **\$2,483,000**
- CONSTRUCTION FUNDING
  - FY 10: **\$100,000** \* *an increase of \$100,000 over the budget*
  - FY 11: **\$350,000** \* *an increase of \$350,000 over the budget*
- SEAPORT SECURITY FUNDING FY 07 – FY 11
  - **\$15,513,924**
- AMERICAN RECOVERY AND REINVESTMENT ACT (Stimulus)
  - Port Security Grant: **\$998,542**
- Completion of Feasibility Study, improvements to main Tampa Bay Channel
- Outbound range tower installed in 2008/2009 by U.S. Coast Guard
- Legislation proposing restriction on ports of entry for food products amended to not impact Del Monte activities.

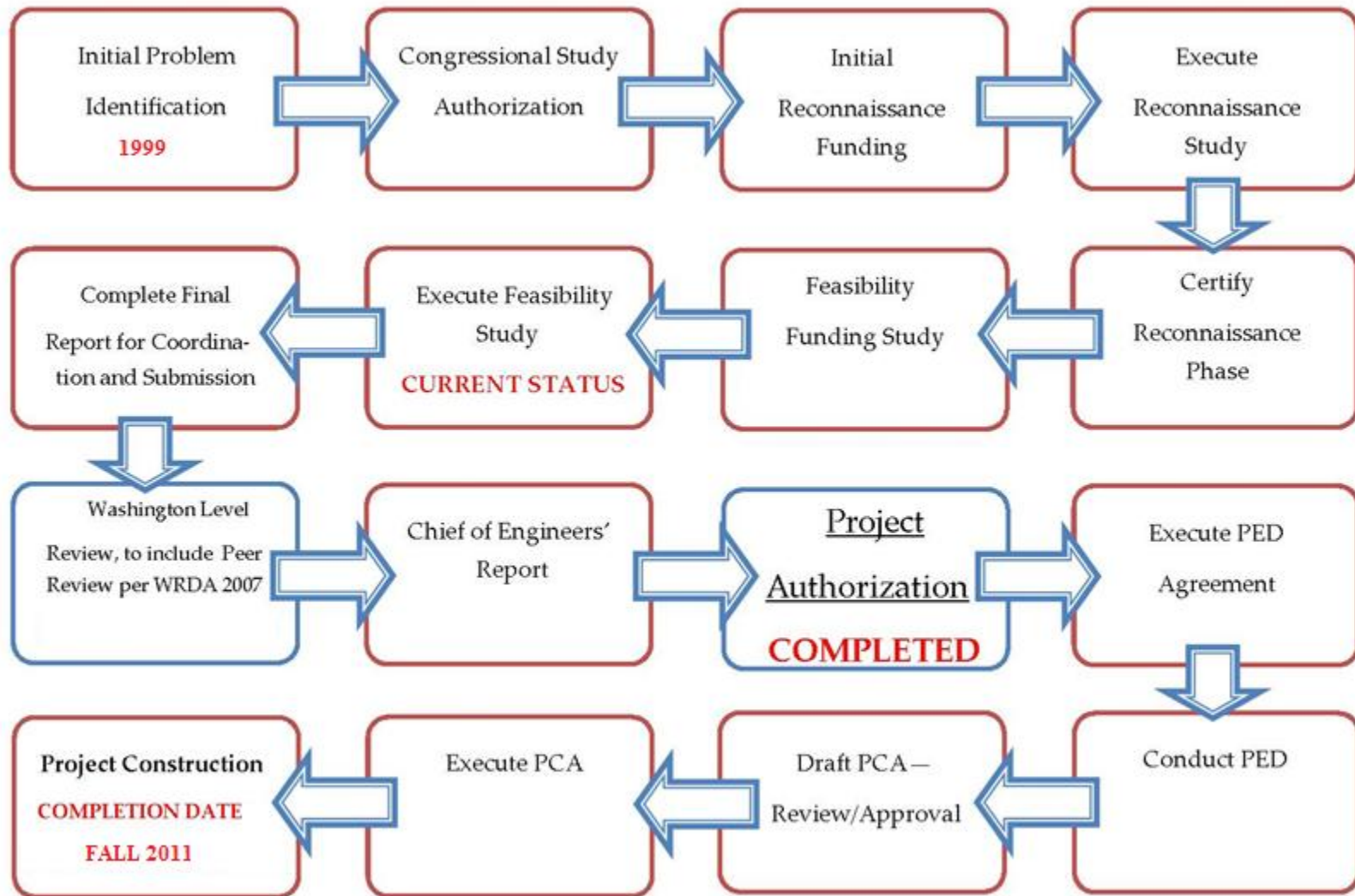


# Ongoing Manatee County Port Authority Federal Initiatives





# Army Corp of Engineers' Project Development Process South Channel Extension Project



# Ongoing Manatee County Port Authority Federal Initiatives (Cont'd)

- Language enabling reimbursement for South Channel in event of no final Army Corps decision document.
- North Port Expansion: Authority for a Survey Resolution to be considered by the Senate Environment and Public Works Committee
- Operation and Maintenance Appropriations: preparing for next O&M cycle, FY 2014
- TIGER III Application
- Dredging of Cut B in the main Tampa Channel/Synergies with Tampa Port/Regional Approach
- Change in cost share for Manatee Harbor General Reevaluation Report
- Amendment to Sec. 5001 of WRDA 2007, facilitating fast track review by the Army Corps

