

SEPTEMBER 19, 1990

The Manatee County Convention and Civic Center Authority met in REGULAR SESSION at the Convention and Civic Center, Palmetto, Florida, Wednesday, September 19, 1990, at 5:31 p.m.

**Present were Members:**

Russell A. McInerney, Chairman  
P. Allen Schofield, Vice-Chairman  
Donald Brittain  
Gerald Gordon  
Van Brown, Jr.  
John Stephens  
Tom Nolan

**Also present were:**

Walter Golby, Interim Director  
Wanda McBrearty, Assistant Finance Director,  
representing R. B. Shore, Clerk of Circuit Court

Representatives of the various news media were present.

The meeting was called to order by Chairman McInerney.

**MINUTES**

Motion was made by Mr. Schofield, seconded by Mr. Gordon and carried unanimously, to approve the minutes of July 25, July 31, August 1, August 8 and September 11, 1990.

**CONSENT AGENDA**

Motion was made by Mr. Schofield, seconded by Mr. Brittain and carried unanimously, to approve the Consent Agenda. Items approved:

Florida Power and Light - July Bill	\$11,641.41
Hawn/Amex, Inc. - August Lawn Maintenance	1,568.50
Sarasota Herald Tribune - Reimbursable Advertising	2,494.80

**FINANCIAL REPORT**

Mr. Brittain reviewed the Balance Sheet and the Revenue/Expense Statement, August 31, 1990. He stated the cash deficit was \$250,000.

Motion was made by Mr. Schofield, seconded by Mr. Brittain and carried unanimously to approve the Financial Report

Recess/Reconvene. A short recess was taken to sample pizzas, which will be sold at the concession stands. All members present.

**D'ANCA PRODUCTIONS, INC. - GEORGE BENSON CONCERT**

The Chairman referred to a letter from Cliff Walters, Authority counsel, wherein he requested direction/clarification of action taken August 22, 1990, regarding litigation of the \$8,000 owed by D'Anca Productions, Inc.

*\$8,193.62*

Discussion: Nature of complaint by D'Anca; setting precedent; amount owed reduced from \$13,000; amount of legal fees; contracts amended to have full amount paid 72 hours before events, etc.

Mr. Gordon moved to proceed (file) with the lawsuit. Motion was seconded by Mr. Stephens and carried unanimously.

**NON-SUFFICIENT FUNDS CHECK**

Walter Golby, Interim Director, stated that attempts had been made to collect a check from C. Acosta in the amount of \$395.40. He requested authorization to charge off the amount.

Discussion: Have State Attorney prosecute; check was turned over to attorney for collection; turn over to County Attorney, etc.

Motion was made by Mr. Stephens, seconded by Mr. Gordon and carried unanimously, to authorize charging off \$395.40.

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MANAGEMENT COMPANY - REQUEST FOR PROPOSAL

Mr. Golby submitted a Request for Proposal for management of the Convention and Civic Center. The names of the four companies which responded to the Request for Information were included.

Certain amendments were discussed; however, after review by the Authority, approval will be placed on a future agenda.

CALENDAR OF EVENTS

Mr. Golby reviewed the new format for the calendar of events for September, October and November, 1990. He stated only one out of 40 contracts did not renegotiate after the food service was discontinued.

MONTHLY REPORT

Mr. Golby stated that all events in the month of August turned a profit or income to overhead.

Project USA

Mr. Golby stated Project USA was hosted at the Center at no charge, except for reimbursement of cost of labor, \$667.24. The true cost of the event was \$2,400.24.

Douglas vs Holyfield Fight

The Douglas vs Holyfield fight will be shown on closed circuit October 25, 1990. Tickets are \$25 and available on Ticketmaster.

Rock Group Video

Negotiations are underway with a rock group to perform at the Center and make a new video.

Super Bingo

Mr. Golby received a proposal from Jerry Conner, Executive Director of the Deaf Service Center of Pinellas Park, to conduct up to four "Super Bingo" events, one per month. It was suggested three other beneficiaries be named to share the bingo profits. Mr. Golby suggested Lighthouse for the Blind, Manatee Council for Aging and Sunshine State Games Committee/Center facility use fund.

(Depart Mr. Schofield)

Mr. Golby stated that three weeks in July are blocked out for the Sunshine State Games. The Sunshine State Games were included inasmuch as he anticipated lost revenue unless another source could be found.

(Enter Mr. Schofield)

Discussion: Using Tourist Development Funds for Sunshine State Games; funding for the Center; why new members appointed for 60 days; consider more groups for the profits; take applications, etc.

(Depart Mr. Stephens during discussion)

(Depart Mr. McInerney; Mr. Schofield presiding)

Bay Flight Jam - Youth Concert

Approximately 1,000 youths (13-17) are expected to attend the Bay Flight Jam Concert September 22, 1990.

Southeast Toyota

Southeast Toyota, regional and statewide distributor of Toyota vehicles, will hold a closed showing of the 1991 Toyota line to owners and sales managers on October 17 and 18, 1990. Future events will be held at the Center.

(Enter Mr. McInerney)

Chamber of Commerce After Hours

The Chamber of Commerce After Hours Trade Fair will be held October 17, 1990, and the Center will co-host the event.

Mr. Golby requested permission to distribute 500 \$50 discount coupons to be applied to any meeting room rental (expiration date of 9/30/91). He stated room rental rates had increased and the coupon would promote rentals. There would be one coupon per individual, not to be used in conjunction with any other discount.

(Depart Mr. Nolan during discussion)

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It was requested that rental rates be reviewed at the next meeting.

Motion was made by Mr. Gordon, seconded by Mr. Brown and carried unanimously, to authorize issuance of 500 \$50 discount coupons.

SUNCOAST MUSIC FESTIVAL

Mr. Golby stated the promoter of the Suncoast Music Festival owed a balance of \$371.06. The Center had been holding a check for \$2,300 from which the \$371.06 could be collected, however, the check bounced. He requested authorization to write off the uncollectible amount.

Motion by Mr. Schofield, and second by Mr. Brittain, to approve the writeoff was **withdrawn**.

Discussion: If \$371.06 or \$2,300 should be written off.

Motion was made by Mr. Schofield, seconded by Mr. Brittain and carried unanimously, to write off the \$2,300 check, cancel the \$371.06 charge and cancel reimbursement (to the promoter) for the balance.

OVERRIDES

Motion was made by Mr. Schofield, seconded by Mr. Brittain and carried unanimously, to approve the override list.

OUTSIDE AND INTERNAL AUDIT

Mr. Golby stated his response to the outside audit had been submitted to the auditors, Ernst and Young. He is working with the Clerk of Circuit Court on responses to the internal audit in April and the external audit.

CHAIRMAN

Mr. McInerney thanked Authority members for their support during his term as Chairman.

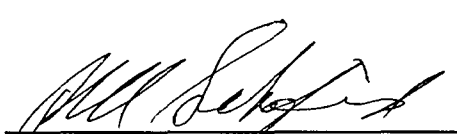
MEETING ADJOURNED

There being no further business, the meeting was adjourned.

Attest:

APPROVED:

  
Clerk

  
Chairman 10/17/90

Adj: 7:50 p.m.  
/sgf