APRIL 6, 1999

The Board of County Commissioners, Manatee County, Florida, convened as the Manatee County Civic Center Authority in REGULAR SESSION in the Administrative Center, 1112 Manatee Avenue West, Bradenton, Florida, April 6, 1999, at 10:20 a.m.

Present were Commissioners: Gwendolyn Y. Brown, Chairman Amy Stein, Second Vice-Chairman Lari Ann Harris Stan Stephens Patricia M. Glass

Absent were Commissioners:

Jonathan Bruce, First Vice-Chairman .Joe McClash, Third Vice-Chairman

Also present were:

Ernie Padgett, County Administrator Teddy N. Williams, Jr., County Attorney Susan G. Romine, Board Records Supervisor, representing R. B. Shore, Clerk of Circuit Court

OPERATIONS AND BUSINESS FLOW

Larry White, Convention and Civic Center Director, gave an overview of operations and business flow of the Civic Center. He reviewed charts depicting Gross Event Revenues and Discounts for Fiscal Years 1992 through 1998, as well as major events that have been held at the Civic Center. He referenced his Short- and Long-Term Needs Report dated December 1, 1998 (memorandum to Ernie Padgett, County Administrator).

He noted that the discount program was started for nonprofit agencies, noting these organizations work hard to provide services to the community. He stated one of the goals was to approach this program as a way to pay back the community for funds expended to buy out the food service contract in the early days of operation, which has been accomplished.

He pointed out they have been attracting better events, which draw more revenues for the Civic Center as well benefiting the community.

Civic Center is asset to community; civic centers do not commonly make a profit; Civic Center provides an essential facility for graduations and other events, etc.

He stated the facility has reached a plateau within its existing boundaries. He did not recommend any action until a hotel facility adjacent to the center can be acquired. He stated he will request development of a plan for expansion of the facility at that time.

Civic Center is a \$10 million facility with no debt service; expansion of meeting rooms; etc.

It was requested that Mr. White provide a report as to the net operating levels of the Civic Center. He stated he will present a financial report to the Authority and will request the Clerk of Circuit Court to be present to discuss certain financial aspects.

MEETING ADJOURNED

Attest:

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There being no further business, the meeting was adjourned.

APPROVED:

Chairman 6/15/99